

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington D.C. 20549

FORM 8-K

Current Report
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 16, 2015

ETHAN ALLEN INTERIORS INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

1-11692
(Commission File Number)

06-1275288
(I.R.S. Employer Identification No.)

Ethan Allen Drive
Danbury, CT
(Address of principal executive offices)

06811
(Zip Code)

Registrant's telephone number, including area code: **(203) 743-8000**

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions
(see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 8.01. Other Events

In this Current Report on Form 8-K, Ethan Allen Interiors Inc. (the “Company”) is filing materials which the Company used during an investor conference on September 16, 2015. The presentation materials are attached hereto as Exhibit 99.1.

Additional Information and Where to Find It

THE COMPANY AND ITS DIRECTORS AND EXECUTIVE OFFICERS MAY BE DEEMED TO BE PARTICIPANTS IN THE SOLICITATION OF PROXIES FROM THE COMPANY'S STOCKHOLDERS IN RESPECT OF THE 2015 ANNUAL MEETING. ETHAN ALLEN PLANS TO FILE WITH THE U.S. SECURITIES AND EXCHANGE COMMISSION A DEFINITIVE PROXY STATEMENT AND AN ACCOMPANYING PROXY CARD IN CONNECTION WITH THE 2015 ANNUAL MEETING (THE “2015 PROXY MATERIALS”). THE 2015 PROXY MATERIALS WILL CONTAIN IMPORTANT INFORMATION ABOUT THE COMPANY, ITS DIRECTORS AND EXECUTIVE OFFICERS, THE 2015 ANNUAL MEETING AND RELATED MATTERS. STOCKHOLDERS ARE STRONGLY URGED TO READ THE 2015 PROXY MATERIALS, ANY AMENDMENTS AND SUPPLEMENTS THERETO, AND THE ACCOMPANYING PROXY CARD CAREFULLY WHEN THEY ARE AVAILABLE. STOCKHOLDERS WILL BE ABLE TO OBTAIN FREE COPIES OF THE 2015 PROXY MATERIALS AND OTHER DOCUMENTS FILED WITH THE SEC BY THE COMPANY THROUGH THE WEB SITE MAINTAINED BY THE SEC AT WWW.SEC.GOV AND ON THE COMPANY’S WEB SITE AT HTTP://WWW.ETHANALLEN.COM/EN_US/INVESTOR-RELATIONS1.HTML. INFORMATION REGARDING THE IDENTITY OF POTENTIAL PARTICIPANTS, AND THEIR DIRECT OR INDIRECT INTERESTS, BY SECURITY HOLDINGS OR OTHERWISE, WILL BE SET FORTH IN THE 2015 PROXY MATERIALS.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

<u>Exhibit No.</u>	<u>Exhibit Description</u>
99.1	Investor Presentation, dated September 16, 2015

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ETHAN ALLEN INTERIORS, INC.

Date: September 16, 2015

By: /s/ Eric D. Koster
Eric D. Koster
Vice President, General Counsel and Secretary

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Exhibit Description</u>
99.1	Investor Presentation, dated September 16, 2015

ETHAN ALLEN®

Positioned to Grow

- Strategic Focus on Manufacturing/Logistics Consolidation and Investment
- Strengthening Interior Design Network
- Repositioning Offerings
- Adding Technology to Personal Service
- Accelerating Marketing Efforts

An American Journey Brand Evolution and Reinvention 1932-1990

- Focus on Early American/Traditional
- Established Gallery Program
- Established 30 Manufacturing Facilities in U.S.
- Major Focus on Efficient Logistics Network
- From Private to Public to Private to Public

An American Journey 1932-1990



ETHAN ALLEN

An American Journey Brand Evolution and Reinvention 1990-2010

- Speaking with One Voice
- Colonial to Classic with a Modern Perspective
- Impact of Globalization and Commoditization
- Retail Network Development Between Licensees and Company Operated
- World's Leading Interior Design Company

An American Journey 1990-2010



An American Journey

Brand Evolution and Reinvention

2010 Forward

- Strategic Focus on Manufacturing/Logistics Consolidation and Investments
- Strengthening Interior Design Network
- Repositioning Offerings
- Adding Technology to Personal Services
- Accelerating Marketing Efforts

Key Financial Metrics

	Post-Great Recession					5-Year CAGR	2010	2009	2008
	FY 2015	2014	2013	2012	2011				
Net Sales	\$ 754.6	746.7	729.1	729.4	679	5.0%	590.1	647.3	\$980.0
AGR	1.1%	2.4%	0.0%	7.4%	15.1%		-8.8%	-34.0%	-2.5%
Gross Margin	54.5%	54.4%	54.6%	53.5%	51.5%		47.5%	51.5%	53.7%
Adj. Op. income	\$ 70.5	74.3	68.8	51.8	33.7	119.0%	1.4	1.2	\$102.8
AGR	-5.1%	8.0%	32.8%	53.7%	2307.1%		16.7%	-98.8%	-17.4%
Adj. Op. Margin	9.3%	9.9%	9.4%	7.1%	5.0%		0.2%	0.2%	10.5%
Adj. EPS	\$ 1.41	1.45	1.31	0.94	0.58	24.9%	-0.15	-0.16	\$ 2.12
AGR	-2.8%	10.7%	39.4%	62.1%	486.7%		6.3%	-107.5%	-12.0%
GAAP EPS*	\$ 1.27	1.47	1.11	1.71	1.01	6.0%	-1.53	-1.83	\$ 1.97
AGR	-13.2%	32.0%	-35.0%	69.3%	166.0%		16.4%	-192.9%	-8.4%
EBITDA	\$ 81.3	87.3	76.4	68.3	57.3	30.5%	21.5	-45.1	\$124.5
AGR	-6.9%	14.3%	11.9%	19.2%	166.5%		147.7%	-136.2%	-9.1%
Adj. EBDITA	\$ 89.5	92.0	86.7	70.4	57.6	27.1%	27	28.9	\$131.3
AGR	-2.7%	6.1%	23.2%	22.2%	113.3%		-6.6%	-78.0%	-12.6%

*GAAP EPS includes one-time & nonrecurring charges

AGR = Annual Growth Rate

CAGR = Compound Annual Growth Rate

ETHAN ALLEN

	Post-Great Recession								
	FY 2015	2014	2013	2012	2011		2010	2009	2008
Net Cash Flow from Operating Activities	\$ 55.1	59.9	61.3	37.7	63.2		51.3	21.9	\$ 86.1
<i>Total 2011-2015</i>	\$ 277.2								
Cash Dividends Paid	\$ 13.3	11.3	22.2	8.1	5.8		5.8	23.6	\$ 25.5
<i>Total 2011-2015</i>	\$ 60.7								
Dividend Per Share	\$ 0.50	0.40	0.36	0.30	0.22		0.20	0.65	\$ 0.88
<i>Increase 2011 - 2015</i>	127.3%								
Dividend Yield	1.9%	1.6%	1.3%	1.5%	1.0%		1.4%	6.3%	3.6%
Return on Equity	10.1%	12.2%	9.9%	16.4%	10.8%		-15.7%	-15.5%	14.8%
Return on Assets	6.8%	7.5%	6.2%	8.7%	5.8%		-5.7%	-6.4%	8.4%
Return on Invested Capital	9.1%	9.9%	8.3%	12.0%	8.0%		-7.5%	-8.3%	11.0%

Shareholder Return

(millions)	Last 5 Fiscal years	Since Going Public
Share repurchases	\$ 20.6	\$ 549.2
Dividends paid	\$ 60.7	\$ 348.4
Capital expenditures	\$ 96.3	\$ 740.2
Debt repaid	\$ 210.4	\$ 390.9
	<u>\$ 388.0</u>	<u>\$ 2,028.6</u>

Total shares issued	46.7
Shares outstanding 6/30/05	34.5
Shares outstanding 6/30/15	28.4

Cumulative share repurchases	18.3
	39.2%

ETHAN ALLEN

(\$, millions except per share)

Opportunity Scenarios

	<u>F2015</u>	<u>A</u>	<u>B</u>	<u>Previous Peak</u> <u>C</u>	<u>D</u>
Net sales	754.6	800	900	1,066	1,200
Gross margin	54.5%	55.0%	55.5%	56.0%	56.5%
Operating expenses	340.7	354	385	437	478
<i>% of NS</i>	45.1%	44.3%	42.8%	41.0%	39.9%
Operating income	70.5	86	114	160	200
<i>% of NS</i>	9.3%	10.7%	12.7%	15.0%	16.6%
Net interest & other	5.6	3	3	3	3
Pretax income	64.9	83	111	157	197
Net income	41.2	53	70	100	125
Diluted EPS	\$ 1.41	\$ 1.83	\$ 2.45	\$ 3.46	\$ 4.34
Wtd avg shares	29.2	28.8	28.8	28.8	28.8

Assumptions: FY2015 reflects adjusted results, excluding one-time nonrecurring charges. Opportunity scenarios exclude one-off special adjustments and are normalized annual opportunities; quarterly results are affected by many factors including seasonality. The Opportunity Scenarios are not intended to be projections but rather hypothetical outcomes that show the sensitivity of results to certain variables. Actual results will depend on external macroeconomic conditions and other factors, including future decisions by the company and the risk factors disclosed in the company's SEC filings.

ETHAN ALLEN

Optimizing Capital Structure

- Maintaining Strong Controls over Cash Flow
- Adding Debt to Capital Structure
- Investing in our Enterprise
- Continued Improvement of Stockholder Returns

An American Journey

Brand Evolution and Reinvention

2010 Forward

- Strategic Focus on Manufacturing/Logistics Consolidation and Investments
- Strengthening Interior Design Network
- Repositioning Offerings
- Adding Technology to Personal Services
- Accelerating Marketing Efforts

Vertically Integrated - From Design to Delivery

Brand

Merchandising
Design
Advertising
Communication
Digital

Manufacturing & Sourcing

Company manufactures 70% of products
Products are custom made
Case goods manufacturing
Upholstery manufacturing
Accents manufacturing
Offshore
Logistics

Retail

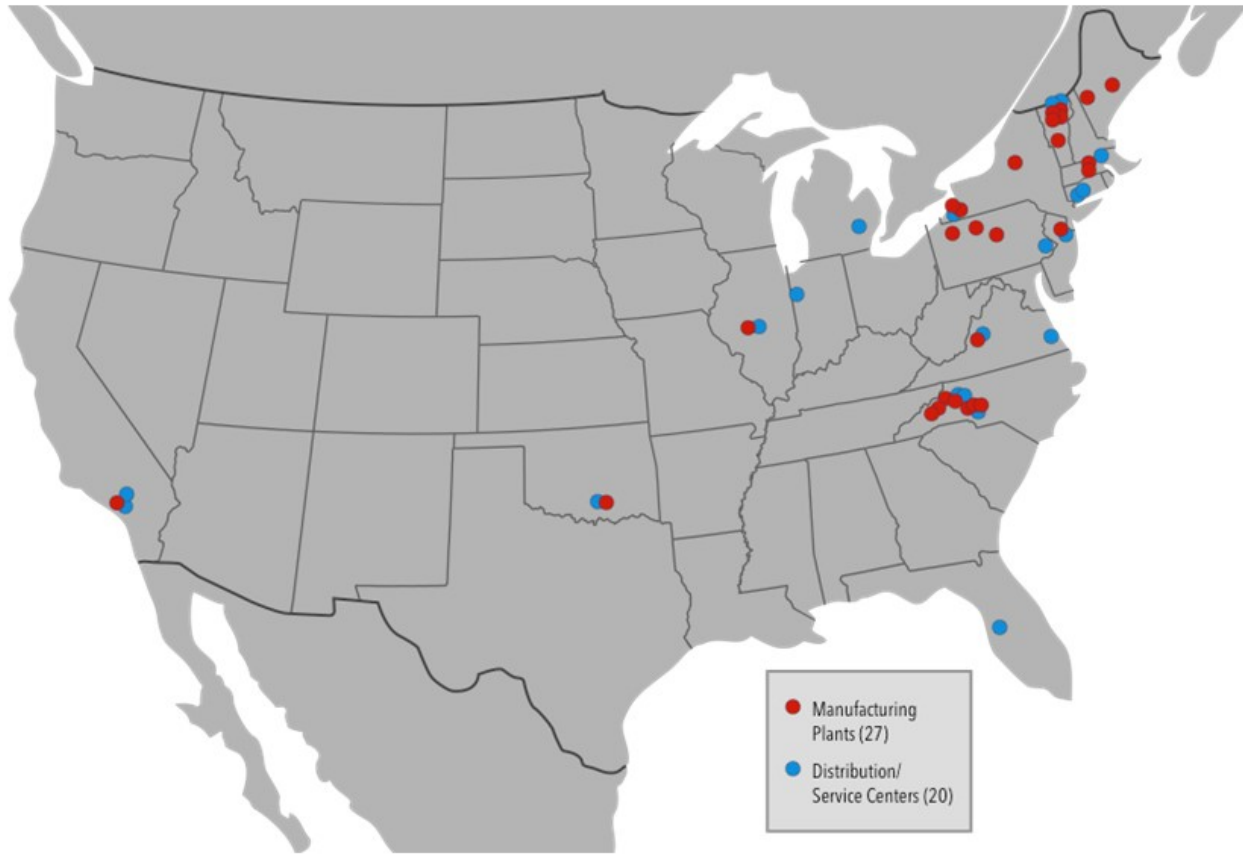
Retail Division
Independent Network
International

Administration

Finance
Technology
Human resources



Manufacturing & Logistics 1985



Plants Consolidated & Sold (net total proceeds \$10.5MM)

Andover, ME
Boonville, NY
Bridgewater, VA
Burnham, ME
Union City, PA
Frewsburg, NY
Island Pond, VT
Mayville, NY
Morganton, NC
Randolph, VT

Spruce Pine, NC
Ashburnham, MA
Asheville, NC
Dudley, MA
Eldred, PA
Chino, CA
Kenmar, PA
Morganton, NC
Volckman, IL
Dahlonega, GA

ETHAN ALLEN

Distribution / Service Centers Consolidated

Falconer, NY

Old Fort, NC

Kentland, IN

Chino, CA

Langhorne, PA

Chelmsford, MA

Chesapeake, VA

Decatur, IL

Plant City, FL

Lavonia, MI

Orleans, VT

Manufacturing & Logistics 2015



Investing In North American Manufacturing and Logistics

Logistics

- Two distribution centers, owned by the company, strategically located in Virginia and Oklahoma
- Maintain strong capacity to ship in about four weeks
- Focus on minimizing transit damages and improving packaging
- Managing fuel costs
- Expanded use of LTL for improved speed of service
- Realigning and reducing use of contract carriers with focus on service levels
- Spot inspections of loads at destination to ensure trailers properly loaded



ETHAN ALLEN

Strengthening and Expanding Interior Design Retail Network

- Leading interior design enterprise with 1,500 interior designers in North America
- Added entrepreneurial interior designers – 60% with entrepreneurial backgrounds
- Expanded Interior Design Affiliate Program (IDA) with over 5,000 members
- Opened 11 company-operated and 68 independently operated Design Centers in the last 5 years
- Relocating Design Centers with smaller footprints, reflecting changes in consumer patterns
 - Average Design Center opened in last 3 years is ~10,000 sq. ft. vs. ~16,000 sq. ft.
- Targeting 40 new potential U.S. markets
- Recent international and domestic expansion efforts

Classic Design



Neoclassical Design

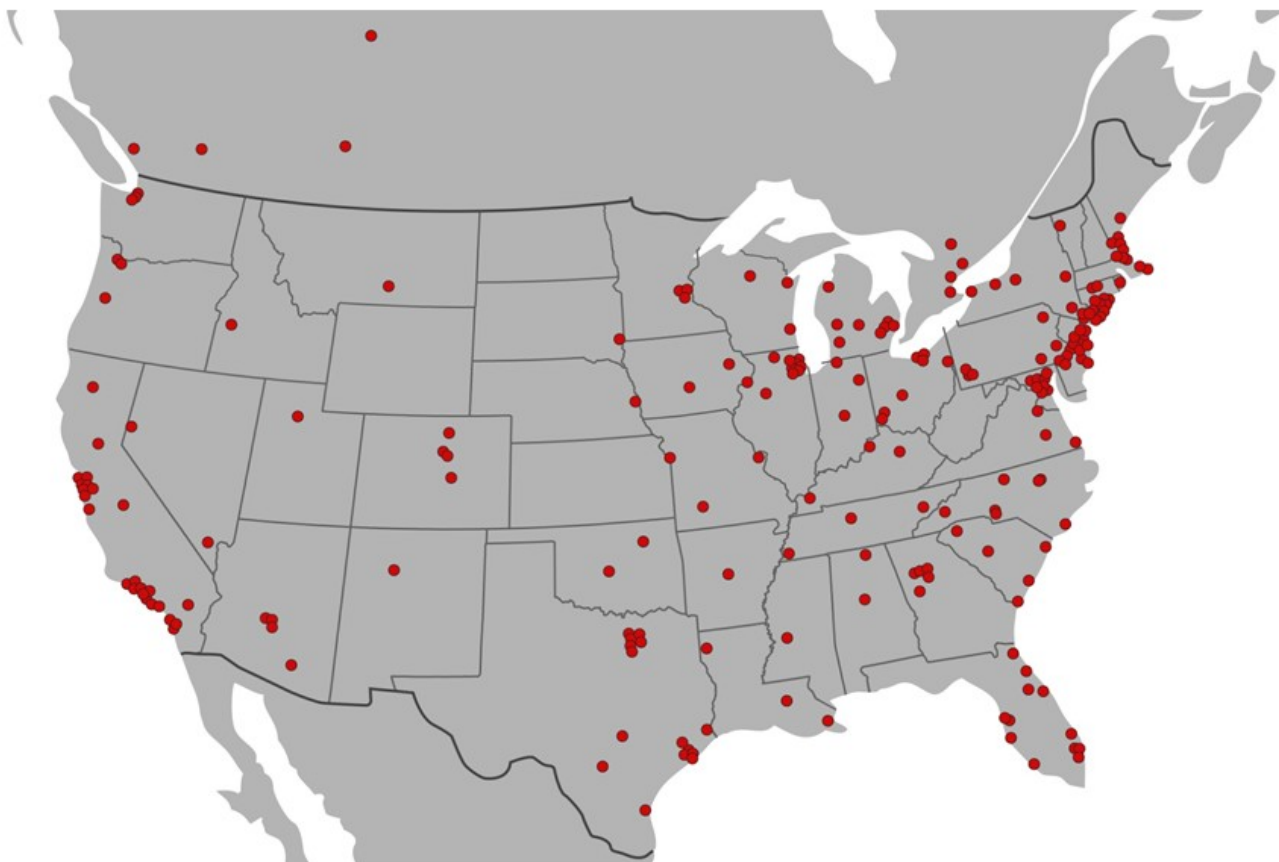


Lifestyle Design



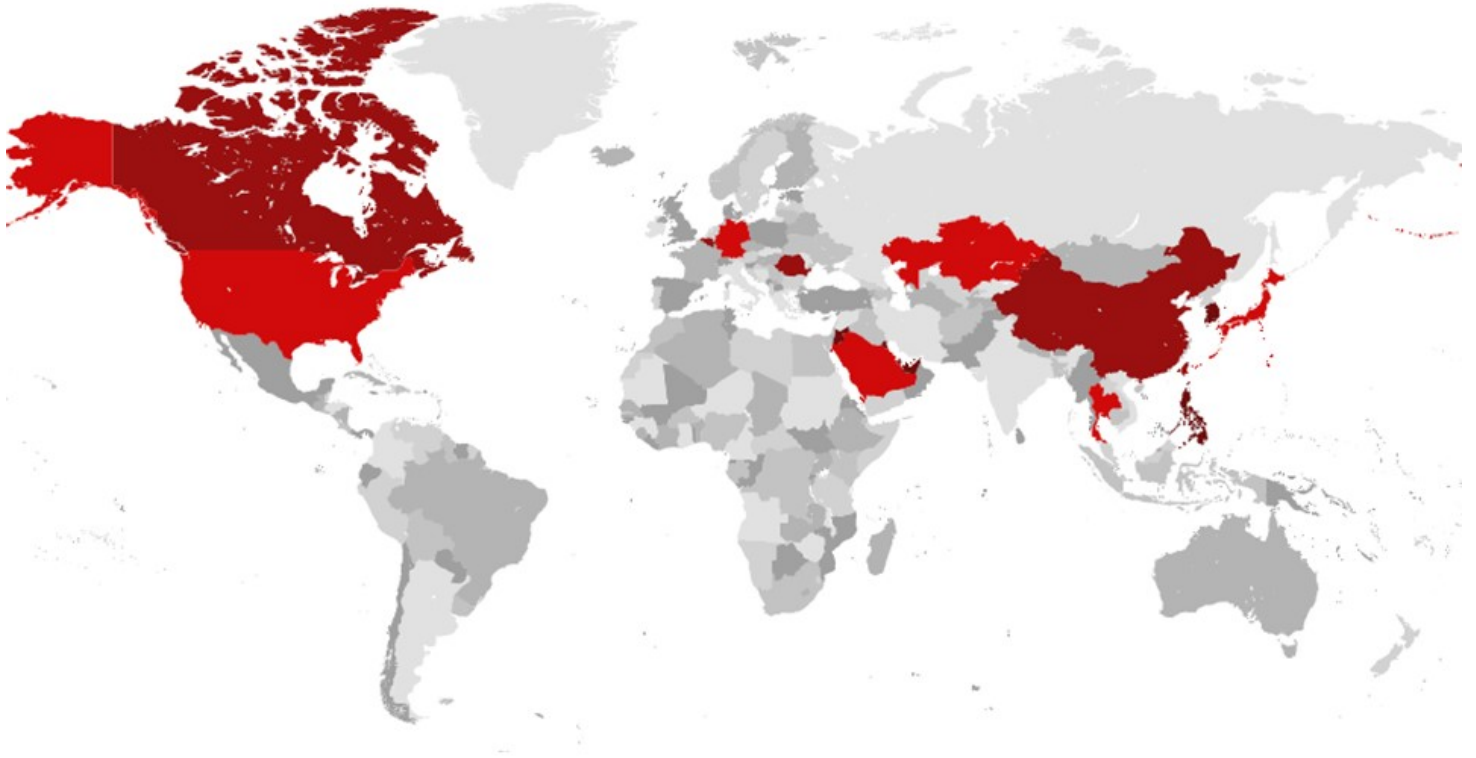
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Design Centers



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International Design Centers



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Classic Design

133 Locations



- Danbury, CT
- Boise, ID
- Baltimore, MD
- Dallas, TX
- Allentown, PA
- Beaverton, OR
- Shenandoah, TX
- Frederick, MD
- Glendale, AZ
- Greenville, SC
- Indianapolis, IN
- Paducah, KY
- Kalamazoo, MI
- Lake Oswego, OR
- Little Rock, AR
- Manchester, CT
- Newburgh, NY
- Novi, MI
- Peachtree City, GA
- Omaha, NE
- Pembroke Pines, FL
- River Edge, NJ
- Setauket, NY
- Shreveport, LA
- Stamford, CT
- Torrance, CA
- Tucson, AZ
- Towson, MD
- Wilmington, NC
- Staten Island, NY
- Huntington, NY
- Quincy, MA
- Portsmouth, MA
- Shelburne, VT
- Saugus, MA
- Plaistow, NH
- North Andover, MA
- Milford, CT
- Clinton, CT
- Norwalk, CT
- Watchung, NJ
- Wayne, NJ
- Whippany, NJ
- Somerville, NJ
- Youngstown, OH
- Amherst, NY
- Victor, NY
- Glendale, AZ
- Westminster, CO
- Fresno, CA
- Colorado Springs, CO
- Saratoga, CA
- Canton, CT
- Pleasanton, CA
- Tampa, FL
- San Mateo, CA
- Ormond Beach, FL
- San Marcos, CA
- Boca Raton, FL
- Concord, CA
- Ft. Lauderdale, FL
- Pasadena, CA
- Miami, FL
- City of Industry, CA
- Destin, FL
- Tustin, CA
- Buford, GA
- Laguna Niguel, CA
- Orland Park, IL
- San Diego, CA
- Rockford, IL
- Redding, CA
- Skokie, IL

ETHAN ALLEN

Classic Design

133 Locations



- Friendswood, TX
- Houston (West), TX
- Corpus Christi, TX
- Fredericksburg, VA
- Vienna, VA
- Tukwila, WA
- Green Bay, WI
- Wausau, WI
- Thornhill, ON
- Toronto, ON
- Mississauga, ON
- Burlington, ON
- Richmond, BC
- South Calgary, AB
- North Calgary, AB
- Hartsdale, NY
- Mishawaka, IN
- Cedar Rapids, IA
- Davenport, IA
- Overland Park, KS
- Louisville, KY
- Metairie, LA
- Baton Rouge, LA
- Rockville, MD
- Hyannis, MA
- Auburn Hills, MI
- Ann Arbor, MI
- Birmingham, MI
- Sterling Heights, MI
- Edina, MN
- Billings, MT
- Reno, NV
- Bedford, NH
- Portsmouth, NH
- Princeton, NJ
- Albuquerque, NM
- Garden City, NY
- Water Mill, NY
- Schenectady, NY
- Fayetteville, NY
- Cary, NC
- Pineville, NC
- Asheville, NC
- Worthington, OH
- Akron, OH
- Centerville, OH
- Oklahoma City, OK
- Tulsa, OK
- Dickson City, PA
- East Petersburg, PA
- Montgomeryville, PA
- King of Prussia, PA
- Wexford, PA
- Warwick, RI
- Columbia, SC
- Sioux Falls, SD
- Brentwood, TN
- Denton, TX
- Frisco, TX
- Houston, TX

ETHAN ALLEN

Neoclassical Design

52 locations



Denver, CO

- Ft. Wayne, IN
- Chadds Ford, PA
- Maple Grove, MN
- Richmond, VA
- Staten Island, NY
- Bluffton, SC
- Mt. Pleasant, SC
- Hoover, AL
- Ridgeland, MS
- Peoria, IL
- Roseville, CA
- Chesterfield, MO
- Salt Lake City, UT
- Southlake, TX
- Woodbury, MN
- Agoura Hills, CA
- San Antonio, TX
- Winston Salem, NC
- Myrtle Beach, SC
- Arlington, TX
- Palm Beach, FL
- Memphis, TN
- Natick, MA
- Reno, NV
- Knoxville, TN
- Lexington, KY
- Plymouth, MA
- Ventura, CA
- Orlando, FL
- San Jose, CA
- Corona, CA
- Alpharetta, GA
- Naperville, IL
- Oak Brook, IL
- Grand Rapids, MI
- Garland, TX
- Scottsdale, AZ
- Chandler, AZ
- Jacksonville, FL
- Palm Desert, CA
- Centennial, CO
- Algonquin, IL
- Schaumburg, IL

- Baton Rouge, LA
- Kansas City, MO
- Viera, FL
- Estero, FL
- Cordova, TN
- Austin, TX
- Brookfield, WI
- Virginia Beach, VA
- Johnstown, CO

ETHAN ALLEN

International Design Centers

107 locations

CANADA

Calgary (2)
Mississauga
Montreal
Richmond
Thornhill
Toronto

CHINA

Beijing Lize
Beijing Chaoyang Park
Beijing Olympic
Beijing Dongsanhuan
Chengdu Shuncheng
Chengdu Luxhill
Chengdu Fusenmei
Dalian Aolinpike
Shenyang Wulihe
Dalian Xinghai
Shenyang Olympic
Shenyang Tiexi
Harbin Daoli
Harbin Liqun
Changchun Yatai
Tianjin Meijiang
Tianjin Heping
Tianjin Youyilu
Qingdao Shibe
Jinan Shunhe
Jinan Yanshan
Shijiazhuang Fifth Road

Tangshan
Wen Zhou
Xiamen Bailuzhou
Fuzhou Wuyi Guangchang
Quanzhou
Fu Zhou Jin Shan
Shanghai Huaihai
Shanghai Dongfang
Shanghai Gubei
Shanghai Xuhui
Shanghai Babaiban
Shang Hai Century Park
Hangzhou Tian Mu Shan
Hangzhou Xincheng
Jiaxin Yaocheng
Hangzhou Binjiang
Hangzhou New Times
Jinhua Hangzhou
Huzhou Taizhou
Shaoxin Zhang Jia Gang
Kun Shan
Changshu
Yangzhou
Xuzhou
Yixin
Suzhou Yuanqu
Suzhou Ganjiang
Ningbo Jiangdong
Zhejiang Cixi

Wuxi Baoli Park
Changzhou Wujin
Jiangyin
Wuxi Bin Hu
Nanjing Olympic
Changzhou Tongjiang Road
Nanjing Longpan
He Fei, Di Liu Kong Jian, Da Du Hui
Zhengzhou Zijingshan
Xi'an West Street
Xi'an Gaoxin
Xi'an Qu Jiang
Urumqi Markor Plaza
Taiyuan
Wuhan
Wuhan Wuchang
Changsha Helong
Chang Shao He Xi
Chongqing Nanping
Chongqing Yanghe
Chongqing MOCO
Kun Ming
Shenzhen Third Space
Guangzhou Dadao
Guangzhou Huijing Xincheng
Guangzhou Luoxi
Zhu Hai
Haikou
Nan Ning

JAPAN

Kanagawa
Osaka
Tokyo

JORDAN

Abdoun
Jabal

KUWAIT

Kuwait City

PHILIPPINES

Taguig City
Mandaluyong City
Metro Manila

QATAR

Doha

ROMANIA

Bucharest

SAUDI ARABIA

Jeddah

SOUTH KOREA

Busan
Daegu
Daejeon
Seoul

TAIWAN

Taipei

THAILAND

Bangkok

UAE

Dubai (2)

ETHAN ALLEN

Lifestyle Design

23 locations



- Las Vegas, NV
- Portland, ME
- Marlboro, NJ
- Marlton, NJ
- Lyndhurst, NY
- Manhattan, NY
- Cleveland, OH
- Pittsburgh, PA
- Raleigh, NC
- Arlington, VA
- Annapolis, MD
- West Des Moines, IA
- Sarasota, FL
- Winter Park, FL
- Chattanooga, TN
- Bellevue, WA
- Corte Madera, CA
- Burlington, MA
- Pittsburgh, PA
- Lansing, MI
- Lynnwood, WA
- Montreal, QC
- Springdale, OH

ETHAN ALLEN

Relocations Since 2000 – Independent (38)

Wexford, PA
Colorado Springs, CO
Miami, FL
Pusan, South Korea
Greenville, SC
Langhorne (Trevoise), PA
Setauket (Lake Grove), NY
Princeton (Lawrenceville), NJ
Knoxville, TN
Woodland Hills (Northridge), CA
Orlando, FL
Taipei, Taiwan
Reno, NV
Osprey, FL
San Jose, CA
Virginia Beach, VA
Metairie, LA
San Antonio, TX

Jacksonville, FL
Fresno, CA
San Antonio, TX
Richmond (Glen Allen), VA
Southlake (Hurst), TX
Sandy (Salt Lake City), UT
Suzhou, China
NingBo (Jiangdong)
Shanghai (Gubei)
Zhejiang, China (Hangzhou Qingchun)
Calgary, Canada
Shanghai, China (Dongfang)
Baton Rouge, LA
Shanghai, China (Xuhui)
Chongqing, China (Yanghe)
Marlton, NJ (Maple Shade)
Shenandoah, TX (Houston)
Redding, CA
Zhejiang, China (Wenzhou)
Hunan, China (Changsha)

Relocations since 2000 – Corporate (55)

Sterling (CT Avenue), VA
Overland Park, KS
Laguna Niguel (Lake Forest), CA
Woodmere (Chagrin Falls), OH
Tustin (Santa Ana), CA
Alpharetta, GA
Lexington, KY
Natick, MA
Ventura, CA
Avon (North Olmsted), OH
Houston, TX
Naperville (Wheaton), IL
Oak Brook (Countryside), IL
Arlington (Springfield), VA
Phoenix (Scottsdale), AZ
Kentwood (Grand Rapids), MI
Chandler (Mesa), AZ
King of Prussia (Paoli), PA
Schaumburg (Arlington Heights), IL
Hendersonville (Nashville), TN
Cordova, TN
Woodbury (St. Paul), MN
Palm Beach Gardens (West Palm Beach), FL
Arlington (Lewisville), TX
Johnstown (Loveland - was Fort Collins), CO
Fort Wayne, IN
Cincinnati (Springdale), OH
Agoura Hills (Thousand Oaks), CA
Staten Island, NY
Maple Grove (Minnetonka), MN
Chadds Ford (Concordville), PA
Roseville (Sacramento), CA
Peoria, IL
Centennial (Littleton), CO
Hoover (Birmingham), AL
Brookfield, WI
Lansing, MI
Davenport, IA
Raleigh, NC
Mount Pleasant (Charleston), SC
Pittsburgh, PA (McMurray)
Estero (Naples), FL
Lynnwood, WA
Boca Raton, FL
Las Vegas, NV
Bellevue (Redmond), WA
West Des Moines (Des Moines), IA
Burlington, MA
Rockville, MD
Portland (South Portland), ME
Lyndhurst Woodmere, OH
Marlboro (Brick), NJ
Sarasota, FL
Las Vegas, NV
Homestead (Monroeville), PA

Retail Property sold (38 properties, total net proceeds \$67.2MM)

Wesley Chapel, FL
O'Fallon, IL
Centennial, CO
West Palm Beach, FL
Lewisville, TX
San Antonio, TX
Forest Hills, NY
Independence, MO
Altoona, PA
Artesia, CA
Modesto, CA
Saginaw, MI
Valencia, CA
Eagan, MN

Naples, FL
Zona Rosa, MO
Aurora, CO
Merrillville, IN
Hendersonville, TN
Springdale, OH
Monroeville, PA
Algonquin, IL
Scottsdale, AZ
Orlando, FL
Fort Myers, FL
Holyoke, MA
Morgantown, VA

Lake Forest, IL
Santa Ana, CA
Houston, TX
Grand Blanc, MI
Greensboro, NC
Lake Grove, NY
Overland Park, KS
Cleveland, OH
Melbourne, FL
Whittier, CA
Morgantown, WV
Coral Springs, FL

ETHAN ALLEN

New Design Centers Opened 2015



Chattanooga, TN



Pittsburgh, PA



Watchung, NJ



Shenandoah, TX



Las Vegas, NV



Marlton, NJ

ETHAN ALLEN

New International Design Centers Opened 2015



Doha, Qatar



Dubai, UAE

New International Design Centers in China Opened 2015



Haikou, China



Shanghai Babaiban, China



Haikou, China (Grand Opening)



Beijing 3rd Ring Road, China

ETHAN ALLEN

New Design Center Construction



Wichita, KS - opened July 2015



McCandless, PA - September 2015



King of Prussia, PA - September 2015



Toledo, OH - October 2015

ETHAN ALLEN

New Design Center Construction



San Francisco, CA - December 2015



Columbia, MD - February 2016



Rockville, MD - February 2016

ETHAN ALLEN

New Design Center Construction



Cranston, RI - February 2016



Hyannis, MA - April 2016

ETHAN ALLEN

ELEGANZ.



WILLKOMMEN BEI AMERIKAS KLASSISCHER DESIGNERMARKE: ETHAN ALLEN

Seit der Gründung im Jahr 1932 in Nordamerika ist Ethan Allen auf die Kreation lebenswerten Lifestyles spezialisiert. Die wunderschön gestalteten Designmöbel werden bis heute handgefertigt und sind in Punkto Stil und Design außergewöhnlich und weltweit einzigartig. Die Auswahl an feinsten Holzarten und erlesenen Accessoires finden Sie ab September exklusiv bei Ambiente by Hesse.

„Vielleicht ist der Grund, warum Menschen seit Generation mit Ethan Allen leben, weil es so einfach ist, mit diesen Möbeln zu leben.“

Farooq Khatwari
 Farooq Khatwari, Vorstandsvorsitzender, Präsident und CEO Ethan Allen Interiors Inc.



ETHAN ALLEN



SOFA SHELTON | Sessel BALDWIN

**DEUTSCHLAND-PREMIERE
 BEI AMBIENTE BY HESSE!**



SESSLER WILDER | SOFA MANSFIELD

**Neueröffnung
 nach Umbau!**

**AMBIENTE ELEGANZ
 JETZT IN NEUEM GLANZ!**

**Mit Liebe zum Detail haben
 wir mehr als 1.000 m²
 Ambiente-Ausstellung für
 Sie neu gestaltet!**



BÜCHERREGAL BOOKCASE



SESSLER GRACE

WCH 08/2015 (Einleger Ambiente) 2. Alles Abholpreise ohne Deko

Hannover, Germany - September 2015



1010 3rd Ave, Manhattan

ETHAN ALLEN

New Design Center Construction



Manhattan, NY - April 2016

ETHAN ALLEN

Repositioning Offerings

- Classic Designs
- Quality
- Fashionable
- Relaxed
- Value

Repositioning Offerings

- **Phase I: Fall 2014**

- Introduced casual classics
- Introduction focused on relaxed finishes and comfort with relevant products for how people live today



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Repositioning Offerings

- **Phase II: Spring 2015**

- Launched romantic classics with unique, stand-alone, timeless pieces
- New finishes, the injection of color, and great forms create more fashion looks for the home; manufacturing centered around company's U.S. workshops



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Repositioning Offerings

- **Phase III: Fall 2015**

- Romantic classics with influences inspired by European designs
- Taking inspiration from the classics and modernizing them for today's living; continue to focus on U.S. manufacturing



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Repositioning Offerings

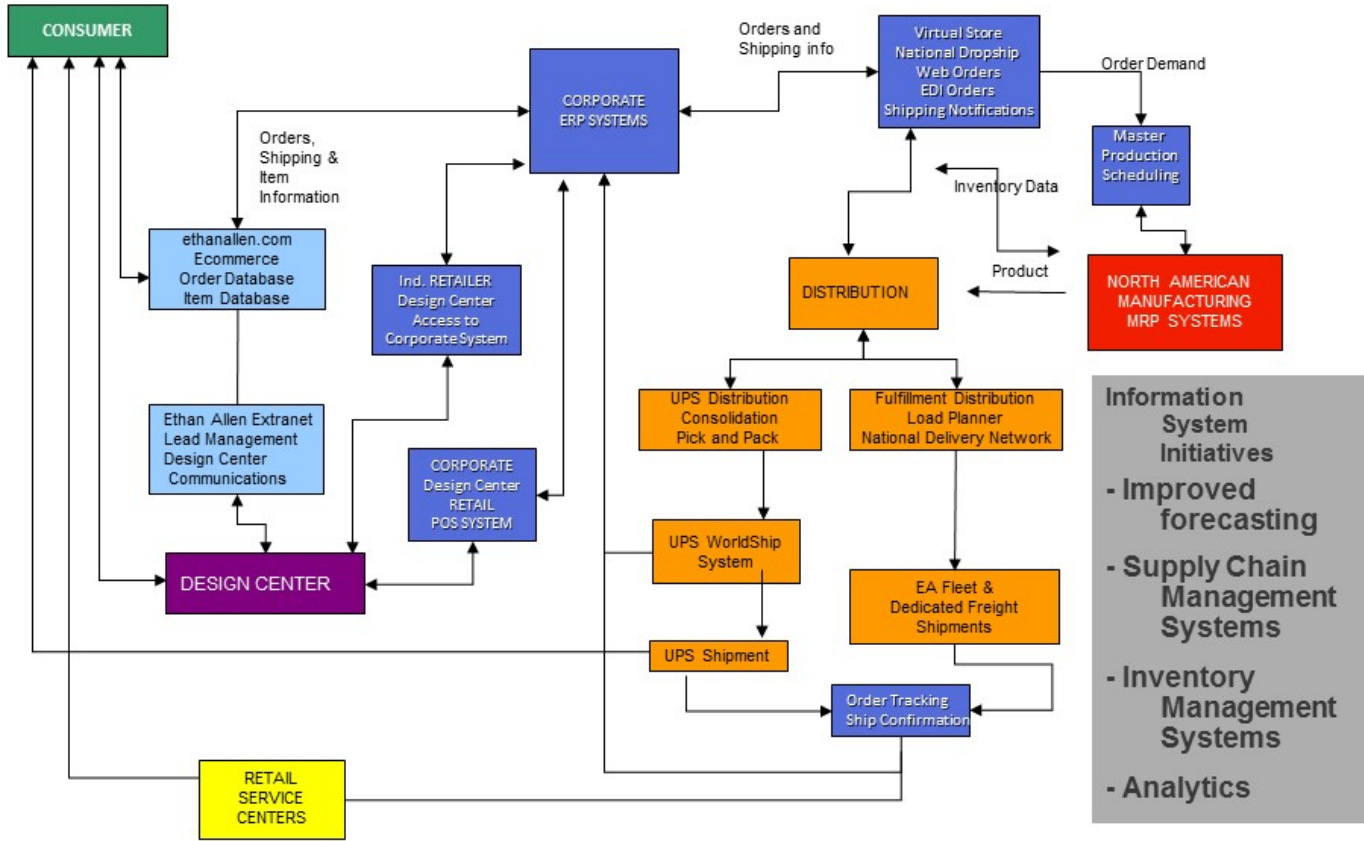
- **Phase IV: Spring 2016**

- Casual classics with romantic country influences

Technology Footprint

- Manufacturing / Logistics
- Merchandising / ERP
- Retail Systems
- Point of Sale
- Web / Digital

Integrated Information Systems



Adding Technology to Personal Service

- Omni-channel Experience
- ethanallen.com
- Tablets
- Touchscreens
- POS Systems
- ERP Systems




Design Services

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PROFESSIONAL DESIGNER SERVICES
INDIVIDUAL. INVALUABLE. INSPIRED. AND ALWAYS ON THE HOUSE.




Our designers are creative professionals who excel at personal service and will work with you as much or as little as you like, from finding that single perfect product to creating and managing an entire project, and their services are always complimentary.

Connect with your local design center [here](#) to schedule a consultation in the design center or the comfort of your own home.

MEET OUR DESIGNERS

MEET THE DESIGN TEAM NEAR YOU HERE. AND MEET A COUPLE OF OUR DESIGNERS IN THIS VIDEO TO SEE HOW IT ALL WORKS.

WATCH



IT STARTS WITH INSPIRATION
Explore our dream rooms

LIVING ROOM

DINING ROOM

BEDROOM


MEDIA

HOME OFFICE

ENTRY WAY


OUTDOOR

KIDS AND TEENS




EXPLORE OUTDOORS


QUICK TIPS FROM OUR DESIGNERS Soundbite-sized design advice



WINDOW WOW!
Discover a key design element that turns a house into a home from Tracee!



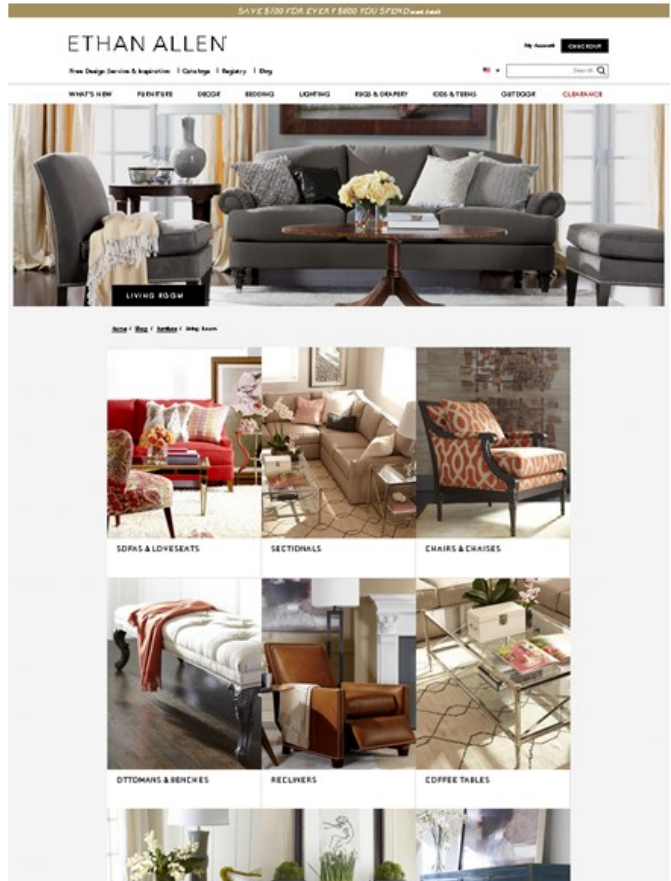
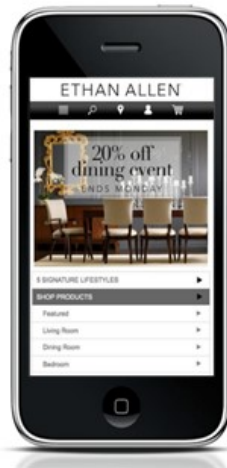
MEET OUR DESIGNERS
Meet a couple of our designers in this video to see how it all works.



BLACK MOOD
Be schooled in drama by our design pro, Lisette!

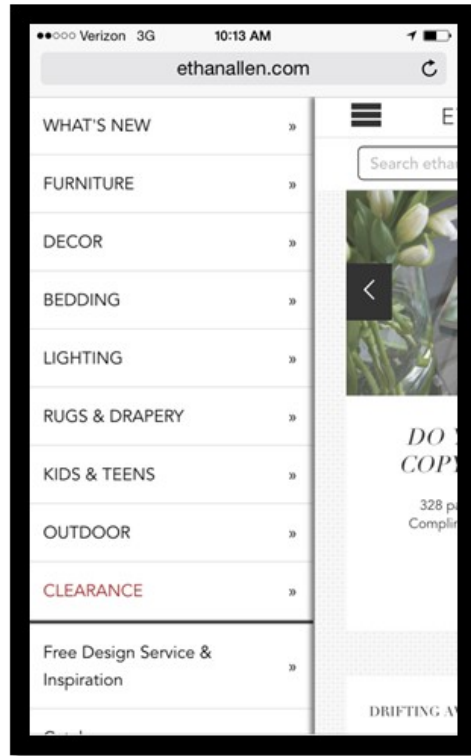
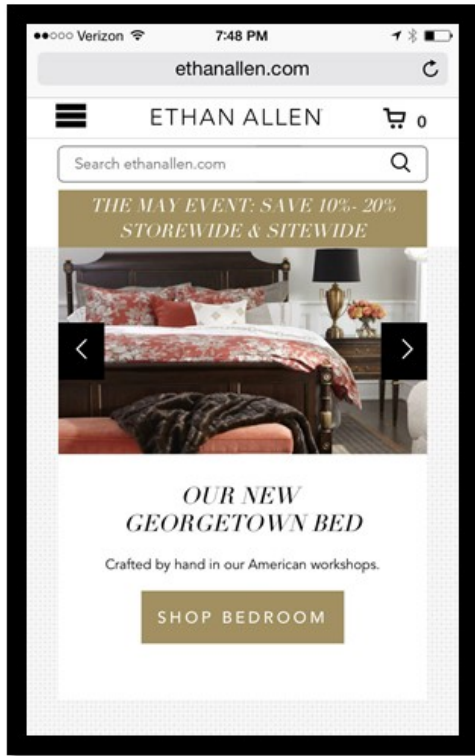
Digital

- ethanallen.com
- Mobile Commerce
- In-store Touchscreens
- Site Redesign



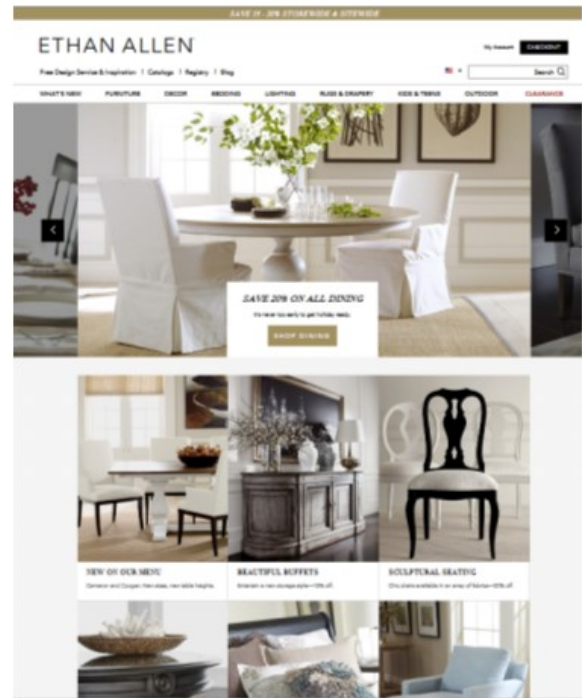
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Responsive for Mobile



ethanallen.com – Continual Updates

- Product Listing Page
- Search Tool
- Product Pages
- Cart & Checkout
- Header & Footer



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Gift Registry

JULY 1 - 5: A CELEBRATION OF AMERICAN CLASSICS event details

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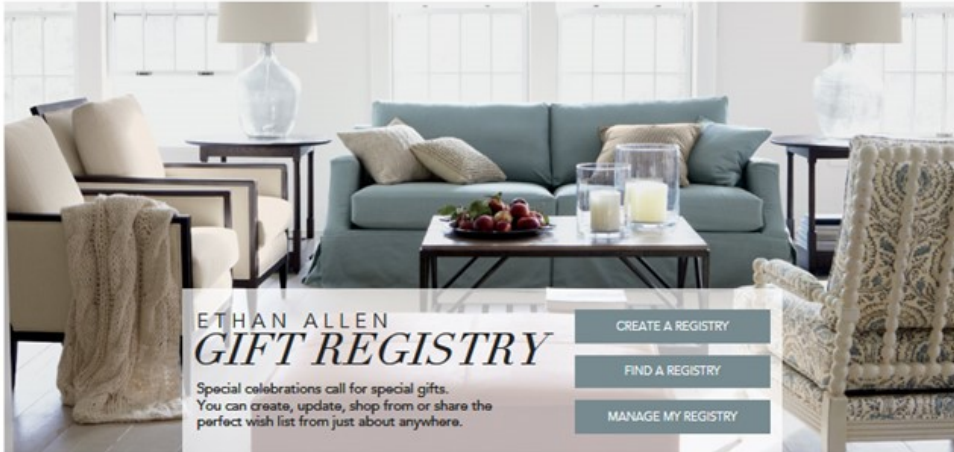
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GIFT REGISTRY

Special celebrations call for special gifts.
You can create, update, shop from or share the perfect wish list from just about anywhere.

- CREATE A REGISTRY
- FIND A REGISTRY
- MANAGE MY REGISTRY

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Product Detail Page

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WHAT'S NEW FURNITURE DECOR BEDDING LIGHTING RUGS & DRAPERY KIDS & TEENS OUTDOOR CLEARANCE

Home / Shop / Furniture / Living Room / Side & Accent Tables / Side Tables / Freya Square Side Table



Email Print Add to My Projects

You may also like:



Chandler Floor Lamp
\$729.00



Leather Wall Clock
\$499.00



Felix Accent Table
\$309.00



Musée Dynamique - Dakar
\$1,079.00

Freya Square Side Table

Item#: 258106 TT342

\$799.00

Dimensions: 22" sq. x 27" h

15% SAVINGS SITEWIDE

Finish: Biscuit (342)



Shipping: custom made, allow 8-10 weeks, ships Premier Home Delivery, custom items may not be returned.

Qty

1

ADD TO CART

[+ADD TO REGISTRY](#)

CHAT LIVE
WITH AN EXPERT



Finishes shown online are our most popular. More finish options are available in our Design Centers. [Learn More >](#)

PRODUCT DETAILS

Handcrafted in our American workshops. Textures, curves, and lines come together for a fresh, modern look. Made of solid white oak, our Freya table is versatile and visually light. Its planked top is available in two custom effects, textured or smooth (in Design Centers). Also available as a round end table (258105) and as a spot table (258136).

- Solid white oak
- Textured rustic tabletop: layered offset planks, hand-sanded saw marks, artful hand-distressing, small unfilled knots, antiquing
- Planked tabletop
- Fixed lower shelf

ADDITIONAL INFORMATION

ETHAN ALLEN

Custom Design

JULY 1 - 5: A CELEBRATION OF AMERICAN CLASSICS event details

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CUSTOM UPHOLSTERY

An Ethan Allen designer knows more ways than you can imagine to customize a sofa, chair or headboard. Check out these eight tips for a quick overview of your custom options and then visit your nearest Ethan Allen Design Center to start creating a look that's yours and yours alone.




FABRIC IS FASHION

Ethan Allen offers you over a thousand different fabrics and dozens of leathers, in all grades and in every color, pattern and texture you can imagine. Think about combining them for the ultimate fashion statement. [View our online fabric library.](#) Ever wonder how our upholstery comes to life? Go behind the seams at our [North American workshop.](#)



SERVE UP THE PERFECT FINISH

The exposed wood frames on our upholstered seating styles can be customized in our North American workshops with your choice of hand-applied finishes. See them all [in store.](#)



JULY 1 - 5: A CELEBRATION OF AMERICAN CLASSICS event details

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SERVE UP THE PERFECT FINISH

The exposed wood frames on our upholstered seating styles can be customized in our North American workshops with your choice of hand-applied finishes. See them all [in store.](#)



NEED TO BE SEEN

It's not just a fabric that may be one of your signature styles. Consider an accent fabric in your choice of eye-catching and to stand out. All upholstery is made by our upholstery specialists in North Carolina. Our designers can help you add them to your style.



FEEL THE DETAILS

Sometimes the little something makes all you need to make a piece from "I like it" to "I love it." Bring on the fine details with hand-applied finishes, available in dozens of colors and finishes. Hand-applied, hand-applied or hand-applied. All are available in store.



NEED THE DETAILS

Love the traditional look? You'll not only love the way of our sofas, headboards, chairs and ottomans with the classic design professionals to an added decorative detail.



ETHAN ALLEN

Custom Design

JULY 1 - 5: A CELEBRATION OF AMERICAN CLASSICS event details

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WHAT'S NEW FURNITURE DECOR BEDDING LIGHTING RUGS & DRAPERY KIDS & TEENS OUTDOOR CLEARANCE

Home / Design / Free Design Service & Inspiration / Designer Services / Custom Furniture

CUSTOM FURNITURE

A piece of Ethan Allen furniture is a work of extraordinary craftsmanship to begin with. Take it to the next level with customized finishes and details that make it yours and yours alone. Check out these four customizing tips and then visit the [Ethan Allen Design Center](#) near you, where a designer can show you all kinds of ways to make it your own.

START WITH THE FINISH

For some furniture styles, Ethan Allen offers you 30 finishes or more. Consider a dual finish for double the wow factor. Also available: special hand-distressed finishes for a vintage look with modern appeal and exclusive hand-painted finishes for a dose of striking color.

JULY 1 - 5: A CELEBRATION OF AMERICAN CLASSICS event details

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WHAT'S NEW FURNITURE DECOR BEDDING LIGHTING RUGS & DRAPERY KIDS & TEENS OUTDOOR CLEARANCE



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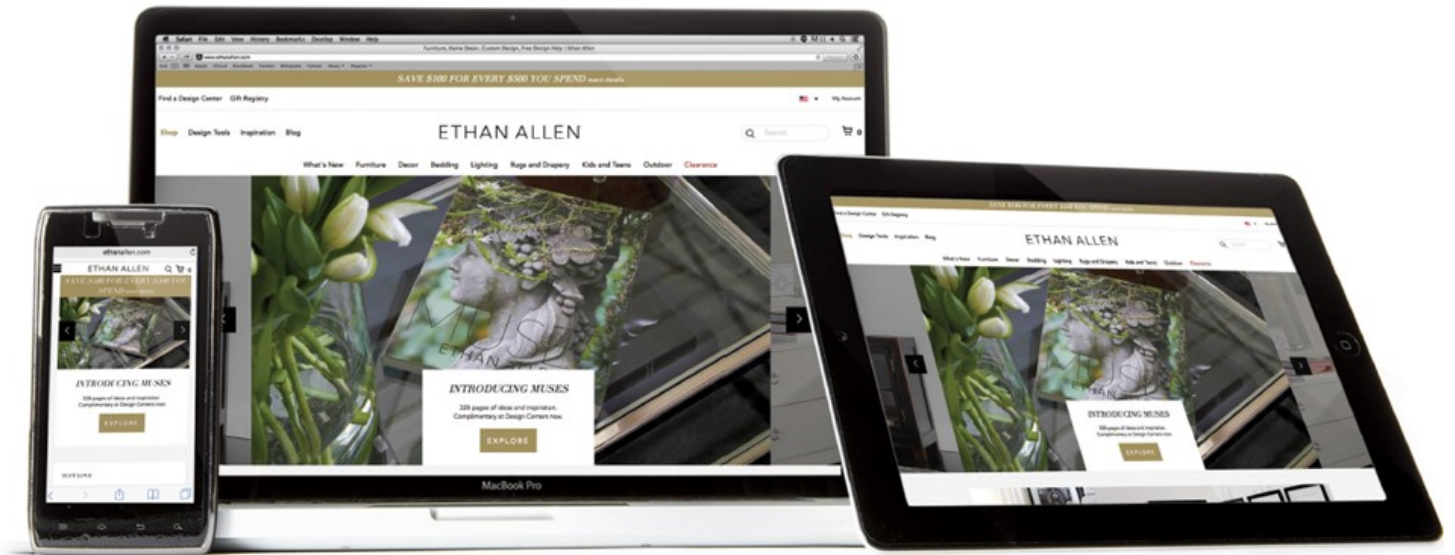
CALL IT ALL TOGETHER

There's a lot of options when it comes to customizing your furniture. Select storage and media pieces or be inspired with your choice of wood or metal finishes and design pulls. Stop in and a designer can show you all the possibilities.



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Tablets for In-store and In-home



ETHAN ALLEN

Touchscreen Selling Tools



ETHAN ALLEN

Accelerating Marketing Efforts

- Create Brand Awareness
- Motivate Through Special Offers

Accelerating Marketing Efforts

- *Muses* 328-page Book
- About 30 Million Direct Mail
- Digital and Television Campaigns
- Social Media / Grassroots
- Design Center Projection



ETHAN ALLEN

Fall Issue, September – 76 pages



ETHAN ALLEN

Finely tailored seating, rich finishes, designs with luxurious details: These are just a few key ingredients of classically elegant style. But now, we're redefining what it means to live the sophisticated life by mixing things up a bit: We're commingling modern art with the ancient art of hand-applied gilding (page 11); an otherwise reserved living room goes to the dogs—in a good way (page 14); and a midcentury-inspired chandelier meets 18th-century-inspired detailing in our not-so-formal dining room (page 17). So what does it mean? The nontraditional is your secret recipe for a New Traditional design.



HYDE SOFA 207073, GRAY RUFFLED PILLOW 065574, GRAY TWISTED CABLE PILLOW 065574, MOCK CROC LEATHER PILLOW 065547, BEIGE/GOLD EMBROIDERED LEOPARD PILLOW 065492, BIGG BALLOWIN CHAIR 203355, MAIZE HERRINGBONE THROW 032640, THORSTON COFFEE TABLE 368400, ELMONT ROUND END TABLE 358504, LIA GRAY TABLE LAMP 092205, FORD BOOTS SQUADOR ARTWORK 073485, PLATINUM BANDED LOW BOWL 436664, MIXED YELLOW ROSES IN GLASS 4643790, IVORY JACQUARD DAMASK BUC 042249, SATIN DUPIONI DRAPERY PANELS WITH EMBROIDERED GATEA KEY TRIM TAPE 0F0202; SEE A DESIGNER FOR DETAILS.

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ETHAN ALLEN

MAKE ROOM FOR FUNCTION

If, like us, you feel there's never enough storage space in your home, opt for an architecturally appealing piece that pulls double-duty. A storage superstar, the new Georgetown wardrobe, handcrafted in our U.S. workshops, acts as a visual anchor and a valet for clothing and electronics. FIND MORE WAYS TO STOW YOUR STUFF AT A DESIGN CENTER OR ETHANALLEN.COM.

HAVEN LEATHER BED WITH LOW FOOTBOARD 77746.
BORDERS DUVET COVER H18030W. BLOCK-QUILTED
COVERLET H18030CV. BORDERS EURO SHAM
H18030E. BLOCK-QUILTED SHAMS H18030D.
BORDERS ROUGE SHAM H18015SH. BORDERS
FLAT SHEET H18015FL. ROYAL SATIEN FITTED SHEET
H18015F. GEORGETOWN WARDROBE 35525.
LOCKWOOD END TABLE 38523. ASHER NICKEL TABLE
LAMP 09620. MINI SHERWORTHY CREST II ARTWORK
073518. JAGUAR ARTWORK 073519. OLD TIMER
ARTWORK 073453. LIGHT HORN INLAY BOXES
LARGE SMALL 833918. POCKET WATCH DESK
CLOCK 416518. WHITE ORCHIDS IN GLASS CYLINDER
444371A. SATIN DUPIONI DRAPEERY PANELS DP1020Z.
IVORY KAT RUG 841271.

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THE HOLIDAYS WILL BE HERE
BEFORE YOU KNOW IT.

SAVE
20%
ON ALL DINING

0%
INTEREST

IF PAID IN FULL BY DECEMBER 2016

On purchases made with your Ethan Allen Platinum Card through September 30, 2015. Interest will be charged to your account from the purchase date if the promotional purchase is not paid in full by December 2016.
Minimum monthly payments required.

EXCLUSIONS APPLY. SEE REVERSE FOR DETAILS.
FIND MORE GREAT OFFERS ON THE BACK COVER.

ETHAN ALLEN

Fall Issue, October – 100 pages



ETHAN ALLEN

IDYLIC BEAUTY

It isn't hard to fall hard for our new fully upholstered Kayla bed and her alluring winged headboard and footboard. Dressed in a pristine white fabric and our Ava floral toile bedding, the look is crisp, classic, and utterly charming. DISCOVER MORE WAYS TO DRESS KAYLA AT A DESIGN CENTER OR ETHANALLEN.COM/BEDDING.

NEW KAYLA QUEEN BED 202703 STARTING AT \$2999 AS SHOWN \$3219
NEW AVA ROSE LINEN BEDDING, FULL/QUEEN DUVET COVER 031768 \$549
SUND SHAMS 031769 \$129 EA., QUEEN SHAM 031768 \$99, WHITE DIAMOND
MATELASSÉ FULL/QUEEN COVERLET 032893 \$209, NEW VERANO TICKING
STRIPES QUEEN SHAM 031768 \$89, NEW FRAMED IVORY PILLOW, BLACK/IVORY
043032 \$179, BLOCK-PRINTED BOUTIQUE PILLOW 043020 \$168, LONDON BENCH
201458 STARTING AT \$199 AS SHOWN \$1029, NEW VIENNA PEDESTAL TABLE
139204 \$899, BEATRICE NIGHT TABLE 150136 \$899, MIA TABLE LAMP 098810
\$379, MOTHER OF PEARL BOXES, LARGE 433873A \$139, SMALL 433873B \$104,
SMALL AGATE ON STAND 438301 \$209, IVORY SAHRE WASHED LINEN DRAPERY
PANELS DP128 90" \$179 EA., 100" \$189 EA. (CUSTOM ALSO AVAILABLE).
LATTICE SOUMAK RUG, BLACK 041244 \$1699-\$4849

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Leonardo Da Vinci once said that simplicity is the ultimate sophistication. It's a sentiment that so beautifully explains why the unfussy, cultivated charm of the refined rustic look is so irresistibly chic. Think Napa Valley meets Versailles, where timeworn finishes, textured timber, and lustrous neutrals mingle with graceful forms, pretty Parisian flourishes, and fanciful moments. It's an effortless look with a certain *je ne sais quoi*—a refined country style that begs to be lived in.

NEW GARNER LARGE DINING TABLE 1363436 \$2899. NEW LARKIN SLIPCOVERED DINING CHAIRS 332087 STARTING AT \$949 EA. AS SHOWN \$1039 EA. EMANUEL DEMILUNE BUFFET 234836 \$3399. NEW GRAND WHITNEY SLATE CHANDELIER 093444 \$4499. CROSS CUT III ARTWORK 073748A/B \$1029 EA. LARGE GLASS HURRICANE 436942A \$99. JADA CANDLESTICKS LARGE 436817A \$109. MEDIUM 436817B \$99. SMALL 436817C \$89. (POYRY SAYRE WASHED LINEN DRAPERY PANELS OFFICIOUS 90" \$174 EA. 100" \$189 EA. CUSTOM ALSO AVAILABLE). BARCLAY RUG, TWEED WITH DARK FLANNEL BORDER 047149 \$439-\$1339.

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“A mélange of styles sets a scene, but tantalizing textures are what bring it to life.”

NEW OXFORD SOFA 202224 STARTING AT \$2999 AS SHOWN \$2999. SPLIT STRIPE WOOL PILLOW 065493 \$114. GKAY ARM TRACT FLORAL WOOL PILLOW 065508 \$114. BEIGE KNOTTED PILLOW 065543 \$134. VEGAS LEE CHAIR 137736 STARTING AT \$1589 AS SHOWN \$1999. NEW HOWDS CHAIR 222081 STARTING AT \$2399 AS SHOWN \$2639. BEAM COFFEE TABLE 238101 \$329. NEW GLOBE PEDESTAL TABLE 238133 \$899. F&B YA SPOT TABLE 258136 \$529. FINLAND ACCENT TABLE 258146 \$499. GLASS TROPHY LAMP WITH GRAY SHADE 091099 \$288. AFRICAN TURTLE SHELL REPLICAS 438275 \$299. SMALL PEN TURTLE SHELL MOUNT 438268 \$349. MARBLE CORAL BOWL 438244 \$319. STONE BALLS: 2" BLACK 4385508 \$64, 4" WHITE 438552A \$14, 5" WHITE 438552B \$64. ECHEVERIA IN POT 444044 \$139. OLIVE LEAF AND MAGNOLIA BUD MIX 444428 \$1039. IVORY SAYRE WASHED LINEN DRAPERY PANELS 091028 90" \$179 EA., 100" \$189 EA. (CUSTOM ALSO AVAILABLE). JACQUARD DAMASK RUG CHARCOAL 041253 \$1169-\$3029.



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HGTV Dream Home 2016 Sponsor

- Merritt Island, FL, waterfront property renovation
- Expanded time frame with more weeks on air
- Usage rights across multiple channels



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National Print



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Advertising - China

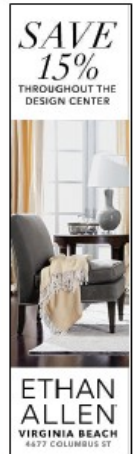
- Print - far forward spreads & 8-page inserts in *AD*, *Trends Home*, *BH&G* & *Elle Decoration*
- Digital Campaign – SOHU and PChouse



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Digital

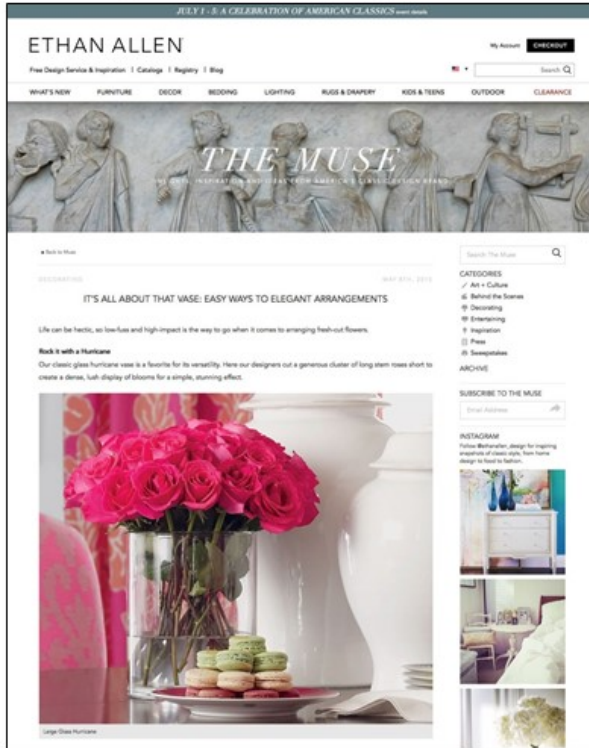
- SEM Campaigns on Google, Google Shopping, Bing, and Yahoo
- Remarketing Campaign
- Affiliates & Partners



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Social

The Muse blog, Facebook, Pinterest, Houzz, Twitter, Instagram, Google+, and YouTube



ETHAN ALLEN

Positioned to Grow

- Strategic Focus on Manufacturing/Logistics Consolidation and Investment
- Strengthening Interior Design Network
- Repositioning Offerings
- Adding Technology to Personal Service
- Accelerating Marketing Efforts

Disclaimers (Non-GAAP, Forward Looking, Safe Harbor)

This presentation refers to certain non-GAAP information, which excludes the effects of restructuring, impairment, transition costs, and certain other items recorded during the periods presented. Reconciliations of this non-GAAP information to the most directly comparable GAAP measure are available in the addendum of this presentation and on our website, ethanallen.com.

This presentation should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 2015 (the "2015 Form 10-K") and other reports filed with the Securities and Exchange Commission. This presentation and related discussions contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements include statements about such matters as: our capital structure; future or targeted operational and financial performance; liquidity, capital and debt levels; strategic plans and business initiatives; stock repurchase and dividend plans; possible financing activities; demand for our products; our position in markets we serve; and regional and global economic and industry market conditions and changes therein. Such forward-looking statements reflect management's current expectations concerning future events and results of the Company, and are subject to various assumptions, risks and uncertainties including specifically, and without limitation, those set forth in Part I, Item 1A "Risk Factors" of the 2015 Form 10-K. Accordingly, actual future events or results could differ materially from those contemplated by the forward-looking statements. The Company assumes no obligation to update or provide revision to any forward-looking statement at any time for any reason.

Important Additional Information

Ethan Allen and its directors and executive officers may be deemed to be participants in the solicitation of proxies from Ethan Allen's stockholders in respect of the 2015 Annual Meeting. Ethan Allen plans to file with the U.S. Securities and Exchange Commission a definitive proxy statement and an accompanying proxy card in connection with the 2015 Annual Meeting (the "2015 Proxy Materials"). The 2015 Proxy Materials will contain important information about Ethan Allen, its directors and executive officers, the 2015 Annual Meeting and related matters. Stockholders are strongly urged to read the 2015 Proxy Materials, any amendments and supplements thereto, and the accompanying proxy card carefully when they are available. Stockholders will be able to obtain free copies of the 2015 Proxy Materials and other documents filed with the SEC by Ethan Allen through the web site maintained by the SEC at www.sec.gov and on Ethan Allen's web site at http://www.ethanallen.com/en_US/investor-relations1.html. Information regarding the identity of potential participants, and their direct or indirect interests, by security holdings or otherwise, will be set forth in the 2015 Proxy Materials.

Non-GAAP reconciliation

	2015	2014	2013	2012	2011	2010	2009	2008
Operating income	\$ 65.9	\$ 69.6	\$ 60.4	\$ 49.7	\$ 31.9	\$ (11.7)	\$ (72.8)	\$ 96.0
Special items	4.6	4.7	8.4	2.1	1.8	13.1	74.0	6.8
Adjusted Operating income	\$ 70.5	\$ 74.3	\$ 68.8	\$ 51.8	\$ 33.7	\$ 1.4	\$ 1.2	\$ 102.8
Operating Margin	8.7%	9.3%	8.3%	6.8%	4.7%	-2.0%	-10.8%	9.8%
Special items	0.6%	0.6%	1.1%	0.3%	0.3%	2.2%	11.0%	0.7%
Adjusted Operating Margin	9.3%	9.9%	9.4%	7.1%	5.0%	0.2%	0.2%	10.5%
EPS	\$ 1.27	\$ 1.47	\$ 1.11	\$ 1.71	\$ 1.01	\$ (1.53)	\$ (1.83)	\$ 1.97
Special items	0.14	(0.02)	0.20	(0.77)	(0.43)	1.38	1.67	0.15
Adjusted EPS	\$ 1.41	\$ 1.45	\$ 1.31	\$ 0.94	\$ 0.58	\$ (0.15)	\$ (0.16)	\$ 2.12
Net income	\$ 37.1	\$ 42.9	\$ 32.5	\$ 49.7	\$ 29.3	\$ (44.3)	\$ (52.7)	\$ 58.1
Interest expense, net	5.5	7.0	8.2	8.5	10.1	10.9	10.5	7.6
Income tax expense	19.5	19.5	17.7	(8.5)	(2.9)	25.5	(28.5)	34.1
Depreciation and amortization	19.1	17.9	18.0	18.6	20.8	29.4	25.6	24.7
EBITDA	81.3	87.3	76.4	68.3	57.3	21.5	(45.1)	124.5
Special items	8.2	4.7	10.3	2.1	0.3	5.5	74.0	6.8
Adjusted EBDITA	\$ 89.5	\$ 92.0	\$ 86.7	\$ 70.4	\$ 57.6	\$ 27.0	\$ 28.9	\$ 131.3

Return on Equity = current fiscal year net income / average of current and prior fiscal year-end shareholders' equity

Return on Assets = (current fiscal year net income less after tax interest expense) / average of current and prior fiscal year-end total assets

Return on Invested Capital = (current fiscal year net income less after-tax interest expense) / average of current and prior fiscal year-end totals of debt plus equity.

Special items consist of restructuring, transition charges and certain other items.

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