# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 11, 2009

# ETHAN ALLEN INTERIORS INC.

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation) <u>1-11692</u> (Commission File Number) 06-1275288 (I.R.S. Employer Identification No.)

Ethan Allen Drive Danbury, CT (Address of principal executive offices)

<u>06811</u> (Zip Code)

Registrant's telephone number, including area code: (203) 743-8000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# **SECTION 2 – FINANCIAL INFORMATION**

# Item 2.02 Results of Operations and Financial Condition

The information contained within Item 2.02 of this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On August 11, 2009, Ethan Allen Interiors Inc. ("Ethan Allen" or the "Company") issued a press release which contained certain preliminary operating results for the quarter and year ended June 30, 2009. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

On August 12, 2009, Ethan Allen will conduct a conference call during which certain unaudited, non-GAAP financial information related to the Company's operations for the three and twelve months ended June 30, 2009 and June 30, 2008 will be disclosed. This information is set forth in the attached Exhibit 99.1.

Exhibit 99.1 includes references to the Company's (i) consolidated operating profit, (ii) wholesale operating profit, (iii) net income, (iv) earnings per share, and (v) earnings before interest, taxes, depreciation and amortization ("EBITDA"), all excluding the effects of restructuring and impairment charges recorded during fiscal 2009 as a result of the Company's goodwill impairment charge and Company's decision to consolidate facilities, and fiscal 2008, as a result of the Company's decisions to consolidate retail facilities. A reconciliation of these financial measures to the most directly comparable financial measure reported in accordance with generally accepted accounting principles ("GAAP") is also provided in Exhibit 99.1.

Management believes that excluding items which are deemed to be non-recurring in nature from financial measures such as operating profit, wholesale operating profit, net income, and earnings per share, allows investors to more easily compare and evaluate the Company's financial performance relative to prior periods and industry comparables. These adjusted measures also aid investors in understanding the operating results of the Company absent such non-recurring or unusual events.

Management considers EBITDA an important indicator of the operational strength and performance of its business, including the ability of the Company to pay interest, service debt and fund capital expenditures. Given the nature of the Company's operations, including the tangible assets necessary to carry out its production and distribution activities, depreciation and amortization represent Ethan Allen's largest non-cash charges. As these non-cash charges do not affect the Company's ability to service debt or make capital expenditures, it is important to consider EBITDA in addition to, but not as a substitute for, operating income, net income and other measures of financial performance reported in accordance with GAAP, including cash flow measures such as operating cash flow.

# SECTION 9 – FINANCIAL STATEMENTS AND EXHIBITS

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

<u>Exhibit</u>	Description
99.1	Press release dated August 11, 2009

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ETHAN ALLEN INTERIORS INC.

Date: August 11, 2009

By: /s/ David R. Callen

David R. Callen Vice President, Finance and Treasurer

# EXHIBIT INDEX

ExhibitDescription99.1Press release dated August 11, 2009

# Ethan Allen Reports Results for Quarter and Fiscal Year Ended June 30, 2009

DANBURY, Conn.--(BUSINESS WIRE)--August 11, 2009--Ethan Allen Interiors Inc. ("Ethan Allen" or the "Company") (NYSE:ETH) today reported operating results for the three and twelve months ended June 30, 2009.

#### Three Months Ended June 30, 2009

Net delivered sales for the quarter ended June 30, 2009 amounted to \$138.7 million as compared to \$235.9 million in the prior year quarter. Net delivered sales for the Company's Retail division were \$102.3 million compared with \$176.5 million the prior year quarter. Wholesale sales were \$85.2 million versus \$147.7 million the prior year quarter. Comparable Ethan Allen design center delivered sales were down 43.5% as compared to the prior year quarter.

For the quarter ended June 30, 2009, diluted loss per share amounted to \$0.58 on a loss of \$16.9 million, which includes a \$12.9 million restructuring and impairment charge for previously announced actions. Also included in the current quarter results was \$1.5 million (\$0.05 per diluted share) of tax expense for the recording of reserves on certain deferred tax assets. This compares to diluted earnings per share and net income of \$0.39 and \$11.1 million, respectively, for the prior year, which included a restructuring and impairment charge of \$2.8 million. Excluding the impact of the restructuring and impairment charges in both periods and the tax entries in the current quarter, diluted loss per share amounted to \$0.23 in the current period compared to diluted earnings per share of \$0.45 in the prior year comparable period.

#### Year Ended June 30, 2009

For the twelve months ended June 30, 2009, net delivered sales totaled \$674.3 million as compared to \$980.0 million in the prior year comparable period. Net delivered sales for the Company's Retail division were \$508.6 million compared with \$724.6 million the prior year. Wholesale sales were \$403.4 million versus \$616.2 million the prior year. Comparable Ethan Allen design center delivered sales were down 32.5% as compared to the prior year comparable period.

For the twelve months ended June 30, 2009, which includes a \$48.4 million goodwill impairment charge and \$18.6 million of restructuring and impairment costs, diluted loss per share amounted to \$1.83 on a net loss of \$52.7 million. As noted above, the results for the fiscal year include \$1.5 million tax expense booked in the fourth quarter (\$0.05 per diluted share). This compares to diluted earnings per share and net income of \$1.97 and \$58.1 million restructuring and impairment charges. Excluding the impact of the goodwill impairment and the tax expense noted above from the current year and the restructuring and impairment charges in both fiscal years, diluted loss per share of \$8.9 million in the current year period as compared to diluted earnings per share of \$2.12 on net income of \$62.4 million in the prior year comparable period.

Farooq Kathwari, Chairman and CEO, commented, "Fiscal 2009, while extremely challenging, provided us the opportunity to accelerate our process of reinvention. We focused on two major initiatives. First: to bring our expense and cost structure down. On an annualized basis we reduced about \$120 million in operating expenses and about \$30 million in manufacturing costs. We will see most of the reductions benefiting our fiscal 2010. Second: to implement many initiatives that will create a strong competitive difference and help grow our sales and profitability. Our move toward custom production in our case goods manufacturing and the launch of the new Interior Design Affiliate program are just the latest examples of these initiatives."

Mr. Kathwari further stated, "Our focus was also to maintain a strong cash position. As of June 30, 2009 we had \$53 million in cash which has grown to \$63 million. While business conditions remain very difficult, the rates of decline that we experienced in the last six months were substantially reduced in July."

#### Analyst Conference Call

The Company will conduct a Conference Call at 11:00 AM (Eastern) on Wednesday, August 12th. The live webcast and replay are accessible via the Company's website at <a href="http://ethanallen.com/investors">http://ethanallen.com/investors</a>.

# About Ethan Allen

Ethan Allen Interiors Inc. ("Ethan Allen" or the "Company"; NYSE:ETH) is a leading interior design company and manufacturer and retailer of quality home furnishings. The Company offers free interior design service to its clients and sells a full range of furniture products and decorative accessories through ethanallen.com and a network of approximately 300 Design Centers in the United States and abroad. Ethan Allen owns and operates six manufacturing facilities in the United States, which includes one sawmill, and one manufacturing facility in Mexico, and manufactures approximately sixty-five percent of its products in its United States plants. For more information on Ethan Allen's products and services, visit ethanallen.com.

This press release should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 2008 and other reports filed with the Securities and Exchange Commission. This press release and related discussions contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect management's current expectations concerning future events and results of the Company, and are subject to various assumptions, risks and uncertainties. Accordingly, actual future events or results could differ materially from those contemplated by the forward-looking statements. The Company assumes no obligation to update or provide revision to any forward-looking statement at any time for any reason.

### Ethan Allen Interiors Inc. Selected Financial Information Unaudited (in millions)

# Selected Consolidated Financial Data:

		Three Months Ended				Twelve Months Ended				
	0	06/30/09 06/30/08			(	06/30/09	06/30/08			
Net sales	\$	138.7	\$	235.9	\$	674.3	\$	980.0		
Gross margin		48.7%		54.2%		51.5%		53.7%		
Operating margin		-14.7%		8.1%		-10.8%		9.8%		
Operating margin (ex restructuring &										
impairment charges )		-5.4%		9.3%		-0.9%		10.5%		
Net income (loss)		(\$16.9)	\$	11.1		(\$52.7)	\$	58.1		
Net income (loss) (ex restructuring &										
impairment charges)		(\$6.8)	\$	12.9		(\$8.9)	\$	62.4		
Operating cash flow	\$	8.1	\$	18.9	\$	21.9	\$	86.1		
Capital expenditures	\$	2.1	\$	13.7	\$	22.5	\$	60.0		
Acquisitions	\$	0.6	\$	1.0	\$	1.4	\$	7.8		
Treasury stock repurchases (settlement										
date basis)	\$	0.0	\$	0.0	\$	0.0	\$	73.2		
EBITDA		(\$13.9)	\$	26.6		(\$45.1)	\$	124.5		
EBITDA as % of net sales		-10.0%		11.3%		-6.7%		12.7%		
EBITDA (ex restructuring & impairment										
charges )		(\$1.0)	\$	29.4	\$	21.9	\$	131.3		
EBITDA as % of net sales (ex										
restructuring & impairment charges )		-0.7%		12.5%		3.3%		13.4%		

# Selected Financial Data by Business Segment:

		Three Months Ended					Twelve Months Ended				
	06	06/30/09			06/30/09		0	6/30/08			
<u>Retail</u>											
Net sales	\$	102.3	\$	176.5	\$	508.6	\$	724.6			
Operating margin		-13.6%		-0.9%		-18.1%		-0.4%			
Operating margin (ex restructuring &											
impairment charges )		-12.3%		0.8%	-8.4%			0.6%			
Wholesale											
Net sales	S	85.2	\$	147.7	\$	403.4	S	616.2			
Operating margin	Ŷ	-9.1%	Ψ	13.9%	φ	1.7%	Ŷ	16.3%			
		-9.1/0		13.970		1.770		10.570			
Operating margin (ex restructuring &											
impairment charges )		4.5%		13.9%		6.0%		16.3%			

### Ethan Allen Interiors Inc. Selected Financial Information Unaudited (in thousands, except per share amounts)

	Three Months Ended				Twelve Months Ended				
	 06/30/09		06/30/08		06/30/09	0	6/30/08		
Net sales	\$ 138,657	\$	235,907	\$	674,277	\$	980,045		
Cost of sales	 71,107		107,939		326,935		453,980		
Gross profit	67,550		127,968	_	347,342		526,065		
Operating expenses:									
Selling	36,526		58,300		182,800		229,590		
General and administrative	38,506		47,699		170,312		193,639		
Goodwill impairment	-		-		48,400		-		
Restructuring and impairment charge	 12,880		2,843		18,601		6,836		
Total operating expenses	 87,912		108,842		420,113		430,065		
Operating income (loss)	(20,362)		19,126		(72,771)		96,000		
Interest and other miscellaneous income	336		1,413		3,355		7,891		
Interest expense and other related financing costs	 2,946		2,920		11,764		11,713		
Income (loss) before income taxes	(22,972)		17,619		(81,180)		92,178		
Income tax expense (benefit)	 (6,049)		6,519		(28,493)		34,106		
Net income (loss)	\$ (16,923)	\$	11,100	\$	(52,687)	\$	58,072		
Basic earnings per common share:									
Net income (loss) per basic share	\$ (0.58)	\$	0.39	\$	(1.83)	\$	1.98		
Basic weighted average shares outstanding	28,954		28,686		28,814		29,267		
Diluted earnings per common share:									
Net income (loss) per diluted share	\$ (0.58)	\$	0.39	\$	(1.83)	\$	1.97		
Diluted weighted average shares outstanding	28,954		28,826		28,814		29,470		

#### Ethan Allen Interiors Inc. Condensed Consolidated Balance Sheets Unaudited (in thousands)

	Ju	June 30, 2008		
Assets				
Current assets:				
Cash and cash equivalents	\$	52,960	\$	74,376
Accounts receivable, net		13,086		12,672
Inventories		156,519		186,265
Prepaid expenses & other current assets		21,060		32,860
Deferred income taxes		5,873		4,005
Total current assets		249,498		310,178
Property, plant and equipment, net		333,599		350,432
Intangible assets, net		45,128		96,823
Other assets		13,003		7,080
Total Assets	\$	641,228	\$	764,513
Liabilities and Shareholders' Equity				
Current liabilities:	<u>^</u>	10		
Current maturities of long-term debt	\$	42	\$	41
Customer deposits		31,691		47,297
Accounts payable		22,199		26,444
Accrued expenses & other current liabilities Total current liabilities		54,829 108,761		61,720 135,502
Long-term debt		203,106		202,988
Other long-term liabilities		23,438		22,923
Deferred income taxes				27,327
Total liabilities		335,305		388,740
Shareholders' equity		305,923		375,773
Total Liabilities and Shareholders' Equity	\$	641,228	\$	764,513

# Ethan Allen Interiors Inc. GAAP Reconciliation Three and Twelve Months Ended June 30, 2009 and 2008 Unaudited

(in thousands, except per share amounts)

$ \frac{100^{\circ}}{100^{\circ}} 1$			Three Months Ended June 30,				Twelve Months Ended June 30,			
Not account (bas)         S         (10,02)         S         (10,00)         S         (2,247)         S         (2,347)         S         (2,327)         S         (2,327)         S         (2,327)         S         (2,327)         S         (2,327)         S         (2,328)         S         (2,311)         S         (2,321)         S				,	2008			,	2008	
Add:       number of any anticipant entropy $1,79$ $1,79$ $1,79$ $2,1240$ $5$ $(0,09)$ $5$ $6,733$ $5$ $1,240$ $5$ $(0,130)$ $5$ $(0,131)$ $5$ $(1,13)$ $5$ <th></th> <th>8</th> <th>(16.923)</th> <th>\$</th> <th>11 100</th> <th>\$</th> <th>(52 687)</th> <th>s</th> <th>58,072</th>		8	(16.923)	\$	11 100	\$	(52 687)	s	58,072	
Net income (any (excluding restructuring and impairment charge)       S       (6,77)       S       12,81       S       (6,89)       S       (6,23)       S       (1,83)       S       (1,8,7)       S       (1,2,7)       S       (1,2,7)       S       (1,2,7)       S       (1,2,7)       S       (1,2,7)       S       (1,2,3)       S		Ű,	(10,925)	Ψ	11,100	Ψ	(52,007)	ψ	30,072	
singuinement charge)       s       (6,77)       s       1,2,01       s       (6,73)       s       (2,20)       s       (6,23)       s       (6,23)       s       (6,13)       s       (6,23)       s       (1,13)       s       (6,23)       s       (1,13)			10,150		1,791		43,748		4,307	
Enning (los) per basic share (coulding reservering and impairment charge)         S         (0.58)         S         0.39         S         (1.83)         S           Enning (los) per basic share (coulding reservering and impairment charge)         S         (0.23)         S         0.45         S         (0.31)         S         28.05           Enning (los) per dialand share         S         (0.33)         S         0.45         S         (0.31)         S         28.05         28.014         29.01         S         28.014         29.01         28.014         29.01         28.016         28.014         28.016         28.014         28.016         28.016         28.016         28.016		\$	(6 773)	\$	12 891	\$	(8 939)	\$	62,379	
Earning:         5         0.023         5         0.045         5         0.031         5         2           Basic weighed average shares outstanding         28.0974         28.066         28.014         20.031         5         28.01         20.031         5         28.01         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.014         20.031         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         28.011         5         <	impairment endage)		(0,775)	Ψ	12,071	Ψ	(0,557)	ψ	02,575	
section galaxies outstanding         S         (0.21)         S         (0.21) <th< td=""><td>Earnings (loss) per basic share</td><td>\$</td><td>(0.58)</td><td>\$</td><td>0.39</td><td>\$</td><td>(1.83)</td><td>\$</td><td>1.98</td></th<>	Earnings (loss) per basic share	\$	(0.58)	\$	0.39	\$	(1.83)	\$	1.98	
Basic weighted average shares outbunding.         28,954         28,696         28,814         20           Daming (color) per diluted share (color) per diluted share.         5         (0.3)         5         (1.3)         5           Dalad verighted average shares outstanding.         5         (0.2)         5         (1.3)         5           Dalad verighted average shares outstanding.         28,954         28,050         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.3)         5         (2.77)         5         60         (2.8)         2.443         (2.0)         5         (7.27)         5         90         (2.4)         (2.0)         5         (7.4)         5         (2.3)         5         (2.4)         (2.0)         5         (7.4)         5         (2.4)         5         (2.4)         (2.0)         5         (7.4)         5         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (2.4)         (			(0.00)	¢	0.45	¢	(0.21)	¢	2.12	
Earning (loss) per diluted share         \$         0.55         0.29         \$         (1.33)         \$           Earning (loss) per diluted share (excluding restructuring and impriment charge)         28.654         28.824         28.814         22.           Dilued weighted average shares outstanding         28.654         28.824         28.814         22.           Cassadiated Operating Insome (loss)         3         0.125         5         0.777         5         00, 0.12,800         24.843         6         0.013         6         0.0250         5         0.0270         5         0.0270         5         0.0270         5         0.0270         5         0.0200         5         0.0270         5         0.0200		5		\$		\$		\$	2.13 29,267	
	Basic weighted average shares outstanding		28,934		28,080		20,014		29,207	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Earnings (loss) per diluted share	\$	(0.58)	\$	0.39	\$	(1.83)	\$	1.97	
Dilued weighed average shares outstanding         28,954         28,856         28,814         20           Canadified Operating Income (Joperating Income (		e	(0.22)	¢	0.45	¢	(0.21)	e	2.12	
Consolidated Decrating Linear / Operating Margin Operating income (loss) (excluding restructuring and impairment charge)         S $(2,362)$ S $19,126$ S $(2,771)$ S $60$ Operating income (loss) (excluding restructuring and impairment charge)         S $12,880$ $2,433$ $5$ $(2,771)$ S $102,990$ S $(2,770)$ S $00,994$ $102,990$ S $(2,770)$ S $00,994$ $102,990$ S $(2,770)$ S $00,994$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$ $102,991$		<u> </u>		\$		\$		\$	2.12	
Operating income (bas)         S         (2,2,30)         S         (1,2,28)         S         (2,27)         S         (9,0)           Operating income (bas) (excluding restructuring and impairment charge)         S         (7,482)         S         21,589         5         (7,472)         S         0,90           Net rables         Operating margin	Diffued weighted average shares outstanding		28,934		28,820		20,014		29,470	
Add: restructuring and impairment charge         12,880         2,843         67,001         6,0           Operating income (loss) (excluding restructuring and impairment charge)         \$         12,880         2,843         \$         67,001         \$         980           Operating income (loss) (excluding restructuring and impairment charge)         \$         128,657         \$         225,507         \$         674,277         \$         980           Operating margin         -10,874         8.1%         -10,874         -10,874         -10,874         \$         980           Operating margin         -0,974         \$         14,7%         8.1%         -10,874							-		_	
Operating income (too) (excluding restructuring and impairment charge)       S $(7,42)$ S $21,690$ S $(5,770)$ S $102,690$ Net sales       S $138,657$ S $235,907$ S $674,227$ S $980,900$ Operating margin (excluding restructuring and impairment charge) $-14,775$ S $20,997,$ $-10,8$		\$		\$		\$		\$	96,000 6,836	
s       (7,482)       S       (2,160)       S       (5,770)       S       102         Net sales       S       138,657       S       235,007       S       674,277       S       980,         Operating margin       Columnation $-14,7\%$ $8,1\%$ $-10,8\%$ $-11,23\%$ $-12,2\%$			12,000		2,043		07,001		0,000	
Operating margin (excluding restructuring and impairment charge) $-14.7\%$ $8.1\%$ $-10.8\%$ Wholesale operating Income (Operating Margin Wholesale operating income (cluding restructuring and impairment charge) $5.3.\%$ $-0.9\%$ Wholesale operating income (cluding restructuring and impairment charge) $5$ $(7,726)$ $5$ $20.492$ $5$ $6.670$ $5$ $100$ Molesale operating income (cluding restructuring and impairment charge) $5$ $8.8163$ $5$ $20.492$ $5$ $6.670$ $5$ $100$ Wholesale operating income (cluding restructuring and impairment charge) $5$ $8.8163$ $5$ $24.090$ $5$ $100$ Wholesale operating margin (excluding restructuring and impairment charge) $5$ $11.59$ $1.7\%$ $5$ $40.378$ $6.0\%$ Retail Operating income (loss)       Add: restructuring and impairment charge $5$ $11.344$ $5$ $0.9\%$ $2.4090$ $5$ $0.9\%$ Retail Operating income (loss)       Add: restructuring and impairment charge) $5$ $11.249$ $5$ $12.471$ $5$ $50.8621$ $5$ $724$ Retail Operating income (loss)       Add: restructuring		\$	(7,482)	\$	21,969	\$	(5,770)	\$	102,836	
Operating margin (excluding restructuring and impairment charge) $-14.7\%$ $8.1\%$ $-10.8\%$ Wholesale operating Income (Operating Margin Wholesale operating income (cluding restructuring and impairment charge) $5.3.\%$ $-0.9\%$ Wholesale operating income (cluding restructuring and impairment charge) $5$ $(7,726)$ $5$ $20.492$ $5$ $6.670$ $5$ $100$ Molesale operating income (cluding restructuring and impairment charge) $5$ $8.8163$ $5$ $20.492$ $5$ $6.670$ $5$ $100$ Wholesale operating income (cluding restructuring and impairment charge) $5$ $8.8163$ $5$ $24.090$ $5$ $100$ Wholesale operating margin (excluding restructuring and impairment charge) $5$ $11.59$ $1.7\%$ $5$ $40.378$ $6.0\%$ Retail Operating income (loss)       Add: restructuring and impairment charge $5$ $11.344$ $5$ $0.9\%$ $2.4090$ $5$ $0.9\%$ Retail Operating income (loss)       Add: restructuring and impairment charge) $5$ $11.249$ $5$ $12.471$ $5$ $50.8621$ $5$ $724$ Retail Operating income (loss)       Add: restructuring			100 (57	¢	225.007	¢	(21.022	¢	000.045	
Operating margin (excluding restructuring and impairment charge) $-5.4\%$ $9.3\%$ $-0.9\%$ Multiple operating income (loss)         S $(7,726)$ S $20,492$ S $6.670$ S $10,420$ Wholesale operating income (loss)         Add: restructuring and impairment charge $11.539$ $-11.7420$ Wholesale operating income (excluding restructuring and impairment charge)         S $3.813$ S $20.492$ S $40.3788$ S $616.$ Wholesale operating margin         S $85.163$ S $147,008$ S $40.3378$ S $616.$ Wholesale operating margin (excluding restructuring and inpairment charge) $4.5\%$ $13.9\%$ $6.0\%$ $11.39\%$ $1.7\%$ Wholesale operating income (loss)         Retail operating income (loss)         S $(13.944)$ S $(15.066)$ S $(22.100)$ S $(22.603)$ S $(13.243)$ $49.581$ $6.0\%$ Retail operating more (loss)         S $(12.603)$ S $1.337$ $5.422.519$ S $4.2.5\%$ $1.3.26\%$ $24.2519$ S		5		\$		\$		\$	980,045 9.8%	
charge)         -5.4%         9.3%         -0.9%           Wholesale operating income (charge framework (low))         S         6,7726)         S         20,492         S         6,670         S         100,           Add: restructuring and impairment charge         S         3,813         S         20,492         S         6,670         S         100,           Add: restructuring and impairment charge         S         3,813         S         20,492         S         24,090         S         100,           Wholesale operating income (calculing restructuring and impairment charge)         S         8,161.3         S         20,492         S         24,090         S         100,           Wholesale operating margin         S         8,13.3         S         20,492         S         24,090         S         100,           Wholesale operating margin         S         13,9%         6,0%         S         17,674         S         50,00         S         (2,0,00)         S         (2,2,100)         S         (2,2,100)         S         (2,2,100)         S         (2,2,100)         S         (2,2,100)         S         (2,2,100)         S         (2,2,19)         S         (4,2,519)         S         (4,2,519)			-14./70		0.170		-10.870		9.876	
S $(7,720)$ S $20,492$ S $6,670$ S $100,$ Add: restructuring and impairment charge       S $3,813$ S $20,492$ S $6,670$ S $100,$ Mbolesale operating income (cost)       S $3,813$ S $20,492$ S $20,492$ S $20,490$ S $100,$ Wholesale operating margin       S $3,813$ S $20,492$ S <td< td=""><td></td><td></td><td>-5.4%</td><td></td><td>9.3%</td><td></td><td>-0.9%</td><td></td><td>10.5%</td></td<>			-5.4%		9.3%		-0.9%		10.5%	
S $(7,720)$ S $20,492$ S $6,670$ S $100,$ Add: restructuring and impairment charge       S $3,813$ S $20,492$ S $6,670$ S $100,$ Mbolesale operating income (cost)       S $3,813$ S $20,492$ S $20,492$ S $20,490$ S $100,$ Wholesale operating margin       S $3,813$ S $20,492$ S <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>										
Add: restructuring and impairment charge       11,539       -       17,420         Wholesale operating income (excluding restructuring and impairment charge)       \$         3,813       \$         20,402       \$         24,090       \$         100         Wholesale operating margin (excluding restructuring and impairment charge) $9,1\%$ 13.9% $1.7,420$ $100,90,90,90,90,90,90,90,90,90,90,90,90,9$	Wholesale Operating Income / Operating Margin									
Wholesale operating income (excluding restructuring and impairment charge)       S $3,813$ S $20,902$ S $24,090$ S       100         Wholesale operating margin       S $85,163$ S $147,708$ S $40,378$ S $66,0\%$ Wholesale operating margin (excluding restructuring and impairment charge) $4.5\%$ $13.9\%$ $6.0\%$ $5$ $(92,100)$ S $(2,2,100)$		\$		\$	20,492	\$		\$	100,324	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			11,539		-		17,420		-	
Wholesale operating margin $-9.1\%$ $13.9\%$ $1.7\%$ Wholesale operating margin (excluding restructuring and impairment charge) $4.5\%$ $13.9\%$ $6.0\%$ Retail operating income (loss)       Add: restructuring and impairment charge $1.341$ $2.843$ $49.581$ $6.0\%$ Retail operating income (loss)       Add: restructuring and impairment charge $1.341$ $2.843$ $49.581$ $6.0\%$ Retail operating income (loss) (excluding restructuring and impairment charge)       S $(12.603)$ S $1.337$ S $(42.519)$ S $2.724$ Retail operating margin (loss)       Add: restructuring and impairment charge)       S $102.263$ S $17.6474$ S $508.621$ S $724$ Retail operating margin (loss)       S $(12.603)$ S $11.6\%$ $-0.9\%$ $-18.1\%$ Retail operating margin (loscluding restructuring and impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDA       S $(16.923)$ S $11.100$ S $(52.687)$ S $8.4\%$ Add: interest expense (inconne), net $Add$ <t< td=""><td></td><td>\$</td><td>3,813</td><td>\$</td><td>20,492</td><td>\$</td><td>24,090</td><td>\$</td><td>100,324</td></t<>		\$	3,813	\$	20,492	\$	24,090	\$	100,324	
Wholesale operating margin (excluding restructuring and impairment charge)         Actail Operating Income (Operating Margin         Retail Operating Income (loss)         Add: restructuring and impairment charge       S       (13,944)       S       (1,506)       S       (92,100)       S       (2,603)         Retail operating income (loss)       S       (13,944)       S       (1,506)       S       (92,100)       S       (2,603)         Retail operating income (loss)       S       (12,603)       S       1,337       S       (42,519)       S       4,         Retail operating margin       S       (12,603)       S       13,337       S       (42,519)       S       4,         Retail operating margin       S       (12,603)       S       11,340 $-32,357$ </td <td>Wholesale net sales</td> <td>\$</td> <td>85,163</td> <td>\$</td> <td>147,708</td> <td>\$</td> <td>403,378</td> <td>\$</td> <td>616,230</td>	Wholesale net sales	\$	85,163	\$	147,708	\$	403,378	\$	616,230	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Wholesale operating margin		-9.1%		13.9%		1.7%		16.3%	
Retail Operating Margin         Retail Operating income (loss)       S $(13,944)$ S $(15,966)$ S $(92,100)$ S $(2,403)$ Retail operating income (loss)       (xcluding       restructuring and impairment charge       S $(13,944)$ S $(12,603)$ S $(13,944)$ S $(2,519)$ S $(2,519)$ S $(42,519)$ S $(42,519)$ S $(42,519)$ S $(42,519)$ S $(2,724)$ Retail operating margin (excluding restructuring and impairment charge)       S $(12,603)$ S $176,674$ S $508,621$ S $724$ Retail operating margin (excluding restructuring and impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDA       S $(16,923)$ S $11,100$ S $(52,687)$ S $58,$ Add: income tax expense (income), net $2,703$ $2,357$ $10,480$ $7,$ $6,350$ $6,593$ $25,635$ $24,493$ $34,$ Add: income tax expense (income), net $6,350$ $6,593$ $25,635$ $24,6955$ $52,6456$ <td></td> <td></td> <td>1 50/</td> <td></td> <td>13.00/</td> <td></td> <td>6.0%</td> <td></td> <td>16.3%</td>			1 50/		13.00/		6.0%		16.3%	
Retail operating income (loss)S $(1,506)$ S $(92,100)$ S $(2, 1, 341)$ Add: restructuring and impairment charge1,3412,84349,5816, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6, 6	inpannen enarge)		4.370		13.970		0.076		10.376	
Add: restructuring and impairment charge $1,341$ $2,843$ $49,581$ $6$ Retail operating income (loss) (excluding       \$ (12,603) \$ 1,337       \$ (42,519) \$ 4,         Retail operating margin       \$ 102,263 \$ 1,337       \$ (42,519) \$ 4,         Retail operating margin $-13.6\%$ $-0.9\%$ $-18.1\%$ Retail operating margin (excluding restructuring and impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDA $0.8\%$ $-2.9\%$ $-18.1\%$ $-12.3\%$ $0.8\%$ $-8.4\%$ Ketail operating margin (excluding restructuring and impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDA $(6,049)$ $6,519$ $(22,687)$ $5$ $58$ Add: interest expense (income), net $6,350$ $6,519$ $(28,493)$ $34$ Add: deperciation and amortization $6,350$ $6,519$ $(28,405)$ $5$ $124$ EBITDA $5$ $(13,919)$ $5$ $26,569$ $5$ $(45,065)$ $5$ $124$ Ket sales $5$ $138,657$ $235,907$ $5$ $67,001$ $6$	Retail Operating Income / Operating Margin									
Retail operating income (loss) (excluding restructuring and impairment charge)       \$ (12,603) \$ 1,337 \$ (42,519) \$ 4, 5 (2,519) \$ 4, 5 (2,519) \$ 7,24, 7 (2,519) \$ 7,25		\$		\$		\$	,	\$	(2,800)	
restructuring and impairment charge) $\underline{S}$ $(12,603)$ $\underline{S}$ $1,337$ $\underline{S}$ $(42,519)$ $\underline{S}$ $4$ Retail operating marginRetail operating margin (excluding restructuring and impairment charge) <b>EBITDA</b> Net income (loss)Add: interest expense (income), net Add: interest expense (income), net Add: interest expense (income), net Add: interest expense (income), net Add: depreciation and amortizationS $(16,923)$ $S$ $11,100$ $S$ $(52,687)$ $S$ $8,84\%$ Add: depreciation and amortization $S$ $(16,923)$ $S$ $11,100$ $S$ $(52,687)$ $S$ $8,84\%$ EBITDA Net sales $S$ $(16,923)$ $S$ $11,100$ $S$ $(52,687)$ $S$ $8,85\%$ EBITDA Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24,423$ EBITDA As % of net sales $S$ $(13,919)$ $S$ $26,569$ $S$ $(45,065)$ $S$ EBITDA Add: restructuring and impairment charge $S$ $(13,919)$ $S$ $26,569$ $S$ $(45,065)$ $S$ EBITDA (excluding restructuring and impairment charge) $S$ $(13,919)$ $S$ $26,569$ $S$ $(45,065)$ $S$ $124,$ Add: restructuring and impairment charge $12,880$ $2,843$ $67,001$ $6,$ EBITDA (excluding restructuring and impairment charge) $S$ $(1,039)$ $S$ $29,412$ $S$ $21,936$ $S$ $131,$ Net sales $S$ $11,390$ $S$ </td <td></td> <td></td> <td>1,341</td> <td></td> <td>2,843</td> <td></td> <td>49,581</td> <td></td> <td>6,836</td>			1,341		2,843		49,581		6,836	
Retail operating margin $-13.6\%$ $-0.9\%$ $-18.1\%$ Retail operating margin (excluding restructuring and impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDA       Net income (loss)       \$ (16.923) \$ 11,100 \$ (52,687) \$ 58, 4dd: interest expense (income), net $2,703$ $2,357$ $10,480$ $7$ , 4dd: income tax expense (benefit)         Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24,45,655$ $24,45,655$ $24,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,45,655$ $5124,559$		\$	(12,603)	\$	1,337	\$	(42,519)	\$	4,036	
Retail operating margin (excluding restructuring and impairment charge) $-12.3\%$ 0.8% $-8.4\%$ EBITDA         Net income (loss)       \$ (16,923) \$ 11,100 \$ (52,687) \$ 58, 2,703 2,357 10,480 77, 16,049)       6,519 (28,493) 34, 2,703 2,357 10,480 77, 16,049)       6,519 (28,493) 34, 2,703 2,563 22,635 24, 2,703 2,563 22,635 24, 2,703 22,563 22,635 24, 2,703 22,563 22,635 24, 2,703 22,563 22,635 24, 2,703 22,563 22,635 24, 2,703 22,563 22,656 \$ (45,065) \$ 124, 2,703 22,563 22,656 \$ (45,065) \$ 124, 2,77 \$ 980, 2,843 67,001 6, 2,777 \$ 980, 2,843 67,001 6,840 6,850 6,850 6,850 6,850 6,850 6,850 6,850 6	Retail net sales	\$	102,263	\$	176,474	\$	508,621	\$	724,586	
impairment charge) $-12.3\%$ $0.8\%$ $-8.4\%$ EBITDANct income (loss)\$ (16,923) \$ 11,100 \$ (52,687) \$ 58, 2,703 2,357 10,480 7, (6,049) 6,519 (28,493) 34, 4,6350 6,593 25,635 24, EBITDAAdd: income tax expense (benefit) $(6,049)$ $6,519$ $(28,493)$ $34,$ 6,350 6,593 25,635 24, 2 35,907 \$ 674,277 \$ 980, 11.3% -6.7%EBITDA\$ (13,919) \$ 26,569 \$ (45,065) \$ 124, 8 138,657 \$ 235,907 \$ 674,277 \$ 980, 11.3% -6.7% $5 (13,919) $ 26,569 $ (45,065) $ 124,9 80,11.3% -6.7%EBITDA$ (13,919) $ 26,569 $ (45,065) $ 124,9 80,EBITDA (accluding restructuring and impairment charge)5 (13,919) $ 26,569 $ (45,065) $ 124,9 80,11.3% -6.7%EBITDA (excluding restructuring and impairment charge)5 (10,039) $ 29,412 $ 21,936 $ 131,8 138,657 $ 235,907 $ 674,277 $ 980,9 80,Net sales5 (13,919) $ 22,412 $ 21,936 $ 131,8 138,657 $ 235,907 $ 674,277 $ 980,$			-13.6%		-0.9%		-18.1%		-0.4%	
EBITDA Net income (loss)\$ $(16,923)$ \$ $11,100$ \$ $(52,687)$ \$58,Add: interest expense (income), net2,7032,35710,4807,Add: income tax expense (benefit)6,619 $(28,493)$ 34,Add: depreciation and amortization6,3506,59325,63524,EBITDA\$ $(13,919)$ \$26,569\$ $(45,065)$ \$Net sales $-10.0\%$ $11.3\%$ $-6.7\%$ $-6.7\%$ EBITDA\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Add: restructuring and impairment charge\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ EBITDA (excluding restructuring and impairment charge\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Add: restructuring and impairment charge\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Net sales\$ $13,919$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Add: restructuring and impairment charge\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Net sales\$ $13,919$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Add: restructuring and impairment charge\$ $12,880$ $2,843$ $67,001$ $6,$ EBITDA (excluding restructuring and impairment charge\$ $138,657$ \$ $235,907$ \$ $674,277$			12 20/		0.80/		Q /0/		0.6%	
Net income (loss)\$ $(16,923)$ \$ $11,100$ \$ $(52,687)$ \$58,Add: income (noome), net $2,703$ $2,357$ $10,480$ $7,$ Add: income tax expense (benefit) $(6,049)$ $6,519$ $(28,493)$ $34,$ Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24,$ EBITDA\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$ EBITDA\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Add: restructuring and impairment charge $-10.0\%$ $11.3\%$ $-6.7\%$ $-6.7\%$ $-6.7\%$ EBITDA (excluding restructuring and impairment charge)\$ $(1,039)$ \$ $29,412$ \$ $21,936$ \$ $131,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$ S $(1,039)$ \$ $29,412$ \$ $21,936$ \$ $131,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$	inpannen enarge)		-12.370		0.870		-0.470		0.076	
Add: interest expense (income), net $2,703$ $2,357$ $10,480$ $7,$ Add: income tax expense (benefit) $(6,049)$ $6,519$ $(28,493)$ $34,$ Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24,$ EBITDA\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$ EBITDA as % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA (excluding restructuring and impairment charge)\$ $(13,919)$ \$ $26,569$ \$ $(45,065)$ \$ $124,$ Net sales $-10.0\%$ $11.3\%$ $-6.7\%$ $-6.7\%$ EBITDA (excluding restructuring and impairment charge)\$ $(13,919)$ \$ $29,412$ \$ $21,936$ \$ $131,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$ S $10,099$ \$ $29,412$ \$ $21,936$ \$ $131,$ Net sales\$ $138,657$ \$ $235,907$ \$ $674,277$ \$ $980,$										
Add: income tax expense (benefit) $(6,049)$ $6,519$ $(28,493)$ $34$ ,         Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24$ ,         EBITDA       \$ (13,919) \$ 26,569 \$ (45,065) \$ 124,         Net sales       \$ 138,657 \$ 235,907 \$ 674,277 \$ 980,         EBITDA as % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA As % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA (excluding restructuring and impairment charge)       \$ (1,039) \$ 29,412 \$ 21,936 \$ 131,         Net sales       \$ 138,657 \$ 235,907 \$ 674,277 \$ 980,		\$		\$		\$		\$	58,072	
Add: depreciation and amortization $6,350$ $6,593$ $25,635$ $24,$ EBITDA       \$ (13,919) \$ 26,569 \$ (45,065) \$ 124,         Net sales       \$ 138,657 \$ 235,907 \$ 674,277 \$ 980,         EBITDA as % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA As % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA As % of net sales $-10.0\%$ $11.3\%$ $-6.7\%$ EBITDA (excluding restructuring and impairment charge)       \$ (13,919) \$ 26,569 \$ (45,065) \$ 124,         Net sales $2,843$ $67,001$ S $(1,039)$ \$ $29,412$ \$ 21,936 \$ 131,         Net sales       \$ 138,657 \$ 235,907 \$ 235,907 \$ 674,277 \$ 980,									7,613 34,106	
Net sales       \$       138,657       \$       235,907       \$       674,277       \$       980,         EBITDA as % of net sales       -10.0%       11.3%       -6.7%       -	Add: depreciation and amortization		6,350		6,593		25,635		24,670	
EBITDA as % of net sales       -10.0%       11.3%       -6.7%         EBITDA       \$ (13,919) \$ 26,569 \$ (45,065) \$ 124,         Add: restructuring and impairment charge       12,880       2,843       67,001       6,         EBITDA (excluding restructuring and impairment charge)       \$ (1,039) \$ 29,412       \$ 21,936 \$ 131,       6,         Net sales       \$ 138,657 \$ 235,907 \$ 674,277 \$ 980,						-			124,461	
EBITDA       \$       (13,919)       \$       26,569       \$       (45,065)       \$       124,         Add: restructuring and impairment charge       12,880       2,843       67,001       6,         EBITDA (excluding restructuring and impairment charge)       \$       (1,039)       \$       29,412       \$       21,936       \$       131,         Net sales       \$       138,657       \$       235,907       \$       674,277       \$       980,		\$		\$		\$	-	\$	980,045	
Add: restructuring and impairment charge       12,880       2,843       67,001       6,         EBITDA (excluding restructuring and impairment charge)       \$ (1,039)       \$ 29,412       \$ 21,936       \$ 131,         Net sales       \$ 138,657       \$ 235,907       \$ 674,277       \$ 980,	EBIIDA as % of net sales		-10.0%		11.3%		-6.7%		12.7%	
Add: restructuring and impairment charge       12,880       2,843       67,001       6,         EBITDA (excluding restructuring and impairment charge)       \$ (1,039)       \$ 29,412       \$ 21,936       \$ 131,         Net sales       \$ 138,657       \$ 235,907       \$ 674,277       \$ 980,	EBITDA	\$	(13,919)	\$	26,569	\$	(45,065)	\$	124,461	
EBITDA (excluding restructuring and impairment charge)       \$       (1,039)       \$       29,412       \$       21,936       \$       131,         Net sales       \$       138,657       \$       235,907       \$       674,277       \$       980,	Add: restructuring and impairment charge									
Net sales         \$ 138,657         \$ 235,907         \$ 674,277         \$ 980,	EBITDA (excluding restructuring and impairment charge)	S		\$		\$		\$	6,836 131,297	
						-		-	980,045	
EDITDA as 70 of net sales exciding restructuring and	EBITDA as % of net sales excluding restructuring and									
-0.7% 12.5% 3.3%	impairment charge)		-0.7%		12.5%		3.3%		13.4%	
CONTACT: Ethan Allen Interiors Inc										

Ethan Allen Interiors Inc. Investor / Media: David R. Callen, 203-743-8305 Vice President Finance & Treasurer