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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington D.C. 20549

**FORM 8-K**

Current Report  
Pursuant to Section 13 or 15(d) of the  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 22, 2014

**ETHAN ALLEN INTERIORS INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation)

**1-11692**  
(Commission File Number)

**06-1275288**  
(I.R.S. Employer Identification No.)

**Ethan Allen Drive**  
**Danbury, CT**  
(Address of principal executive offices)

**06811**  
(Zip Code)

Registrant's telephone number, including area code: **(203) 743-8000**

**Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**INFORMATION TO BE INCLUDED IN REPORT**

**SECTION 2 – FINANCIAL INFORMATION**

**Item 2.02 Results of Operations and Financial Condition**

The information contained within Item 2.02 of this Form 8-K and the Exhibits attached hereto shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On April 22, 2014, Ethan Allen Interiors Inc. (“Ethan Allen” or the “Company”) issued a press release which contained certain preliminary operating results for the quarter ended March 31, 2014. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

On April 23, 2014, at 11:00 AM Eastern Standard Time Ethan Allen will conduct a conference call during which certain unaudited financial information including certain non-GAAP financial data related to the Company’s operations for the three and nine months ended March 31, 2014 and March 31, 2013 will be disclosed.

**SECTION 9 – FINANCIAL STATEMENTS AND EXHIBITS**

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

<u>Exhibit</u>	<u>Description</u>
99.1	Press release dated April 22, 2014

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ETHAN ALLEN INTERIORS INC.

Date: April 22, 2014

By: /s/ Corey Whitely  
Corey Whitely  
*Executive Vice President, Administration*  
*Interim Chief Financial Officer and Treasurer*

**EXHIBIT INDEX**

<u>Exhibit</u>	<u>Description</u>
99.1	Press release dated January 22, 2014

**ETHAN ALLEN REPORTS RESULTS FOR  
QUARTER ENDED MARCH 31, 2014**

DANBURY, CT - April 22, 2014 – Ethan Allen Interiors Inc. (NYSE: ETH) today reported operating results for the three and nine months ended March 31, 2014. Please refer to the accompanying financial statements and reconciliation to non-GAAP measures discussed below.

**Fiscal 2014 Third Quarter Highlights:**

- Net sales of \$173.1 million increased 2.9% compared to third quarter of fiscal 2013
- Adjusted diluted earnings per share (EPS) grew 4.8% to \$0.22; GAAP EPS increased 20.0% to \$0.18 compared to \$0.15 in the prior year period
- Adjusted Operating Income of \$12.0 million increased 1.7% compared to third quarter of fiscal 2013; GAAP Operating Income increased 10.3% compared to third quarter of fiscal 2013
- Cash and securities increased 6.5% to \$124.8 million compared to period ended March 31, 2013
- Ending backlogs remain strong including a 10.1% increase in the retail segment backlog over the prior year

Farooq Kathwari, Chairman and CEO commented, “While we are pleased with the strong financial results, the severe winter weather negatively impacted sales for the third quarter, notably during the January and February months. January comparable written orders were down by 13.4% to prior year, February was down by 1.7%. We did see good order growth in March as the weather improved with a 15.6% increase in comparable written orders. We are positioned with stronger backlogs going into the fourth quarter.”

Mr. Kathwari concluded, “Our competitive advantages include our variety of styles from contemporary to casual, a strong retail network, a focus on quality products with approximately 70% made in our own North American workshops and our major focus on adding technology. We remain cautiously optimistic about increasing our sales and profitability.”

**Fiscal 2014 Third Quarter Financial Results:**

Consolidated net sales for the quarter ended March 31, 2014 increased 2.9% over the prior year to \$173.1 million. The Company’s wholesale segment net sales increased 2.8%. The Company’s retail segment net sales decreased 0.2% to \$131.8 million including a comparable design center net sales increase of 2.1%. Retail division written orders recorded during the third quarter decreased 2.4% including a decrease of 0.5% in comparable design center written orders. Net income for the quarter ended March 31, 2014 was \$5.3 million or \$0.18 per diluted share compared with \$4.4 million or \$0.15 per diluted share in the prior year quarter. Adjusted earnings for the quarter were \$0.22 per diluted share or \$6.5 million compared to \$0.21 per diluted share or \$6.1 million in the prior year quarter.

**Fiscal 2014 Year-to-Date Financial Results:**

Year to date net sales were \$547.8 million, up 0.2% from \$546.8 million the prior year. Gross margin and adjusted operating profit margin were 54.4% and 9.0% respectively compared with 54.9% and 9.4% respectively the prior year. Adjusted net income year to date of \$27.9 million compares with \$28.5 million the prior year period and our adjusted earnings per diluted share for the nine months to date is \$0.95 compared with \$0.98 the prior year to date period.

**Analyst Conference Call**

Ethan Allen will conduct a conference call at 11:00 AM (Eastern) on Wednesday, April 23<sup>rd</sup> to discuss the financial results and its business initiatives. The live webcast and replay are accessible via the Company's website at <http://ethanallen.com/investors>. To participate on the call, dial 866-814-8476 with conference ID# 1635000.

**About Ethan Allen**

Ethan Allen Interiors Inc. is a leading interior design company and manufacturer and retailer of quality home furnishings. The company offers free interior design service to its clients and sells a full range of furniture products and decorative accessories through [ethanallen.com](http://ethanallen.com) and a network of approximately 300 Design Centers in the United States and abroad. Ethan Allen owns and operates eight manufacturing facilities including five manufacturing plants and one sawmill in the United States plus two plants in Mexico and Honduras. Approximately seventy percent of its products are made in its North American plants. For more information on Ethan Allen's products and services, visit [ethanallen.com](http://ethanallen.com).

*Non-GAAP Financial Information*

*This press release is intended to supplement, rather than to supersede, the Company's condensed consolidated financial statements. It contains references to the Company's (i) consolidated operating income/operating margin, (ii) wholesale operating income/operating margin, (iii) retail operating income/operating margin, (iv) net income, (v) earnings per share, and (vi) earnings before interest, taxes, depreciation and amortization ("EBITDA"), all excluding the effects of restructuring charges as a result of the Company's previous decision to consolidate facilities, and also excluding certain transition costs and non-operating income adjustments in both fiscal 2014 and fiscal 2013. A reconciliation of these financial measures to the most directly comparable financial measure reported in accordance with generally accepted accounting principles ("GAAP") is also provided at the end of this press release.*

*Management believes that excluding items which are deemed to be non-recurring in nature from financial measures such as operating income, operating margin, net income, and earnings per share, allows investors to more easily compare and evaluate the Company's financial performance relative to prior periods and industry comparables. These adjusted measures also aid investors in understanding the operating results of the Company absent such non-recurring or unusual events.*

*Management considers EBITDA an important indicator of the operational strength and performance of its business, including the ability of the Company to pay interest, service debt and fund capital expenditures. Given the nature of the Company's operations, including the tangible assets necessary to carry out its production and distribution activities, depreciation and amortization represent Ethan Allen's largest non-cash charges. As these non-cash charges do not affect the Company's ability to service debt or make capital expenditures, it is important to consider EBITDA in addition to, but not as a substitute for, operating income, net income and other measures of financial performance reported in accordance with GAAP, including cash flow measures such as operating cash flow.*

*This press release should also be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 2013 (the "2013 Form 10-K") and other reports filed with the Securities and Exchange Commission. This press release and related discussions contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect management's current expectations concerning future events and results of the Company, and are subject to various assumptions, risks and uncertainties including specifically, and without limitation, those set forth in Part I, Item 1A "Risk Factors" of the 2013 Form 10-K. Accordingly, actual future events or results could differ materially from those contemplated by the forward-looking statements. The Company assumes no obligation to update or provide revision to any forward-looking statement at any time for any reason.*

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**Ethan Allen Interiors Inc.**  
**Selected Financial Information**  
**Unaudited**  
(in millions)

Selected Consolidated Financial Data:

	Three Months Ended		Nine Months Ended	
	03/31/14	03/31/13	03/31/14	03/31/13
Net sales	\$ 173.1	\$ 168.1	\$ 547.8	\$ 546.8
Gross margin	53.8%	54.6%	54.4%	54.9%
Operating margin	5.5%	5.2%	8.3%	8.0%
Operating margin (excluding special items*)	6.9%	7.0%	9.0%	9.4%
Net income	\$ 5.3	\$ 4.4	\$ 25.8	\$ 24.3
Net income (excluding special items* and unusual income tax effects)	\$ 6.5	\$ 6.1	\$ 27.9	\$ 28.5
Operating cash flow	\$ 17.4	\$ 26.3	\$ 40.0	\$ 44.4
Capital expenditures	\$ 4.0	\$ 3.0	\$ 12.6	\$ 16.5
Acquisitions	\$ 0.0	\$ 0.0	\$ 0.0	\$ 0.6
EBITDA	\$ 14.1	\$ 13.1	\$ 58.5	\$ 57.3
EBITDA as % of net sales	8.1%	7.8%	10.7%	10.5%
EBITDA (excluding special items*)	\$ 16.5	\$ 16.2	\$ 62.5	\$ 64.6
EBITDA as % of net sales (excluding special items*)	9.5%	9.6%	11.4%	11.8%

Selected Financial Data by Business Segment:

	Three Months Ended		Nine Months Ended	
	03/31/14	03/31/13	03/31/14	03/31/13
<i>Retail</i>				
Net sales	\$ 131.8	\$ 132.1	\$ 425.1	\$ 433.0
Operating margin	-1.2%	-1.7%	0.6%	1.1%
Operating margin (excluding special items*)	0.6%	0.6%	1.5%	2.4%
<i>Wholesale</i>				
Net sales	\$ 111.1	\$ 108.1	\$ 337.5	\$ 327.7
Operating margin	11.7%	11.8%	12.9%	11.5%
Operating margin (excluding special items*)	11.7%	11.9%	12.9%	12.1%

\* Special items consist of restructuring, impairment, transition charges and other certain items.  
Related tax effects are calculated using a normalized income tax rate.

**Ethan Allen Interiors Inc.**  
**Condensed Consolidated Statements of Comprehensive Income**  
**Unaudited**  
(in thousands)

	Three Months Ended		Nine Months Ended	
	03/31/14	03/31/13	03/31/14	03/31/13
Net sales	\$ 173,061	\$ 168,144	\$ 547,824	\$ 546,832
Cost of sales	79,931	76,359	249,952	246,827
Gross profit	93,130	91,785	297,872	300,005
Selling, general and administrative expenses	83,578	83,125	252,526	256,034
Operating income	9,552	8,660	45,346	43,971
Interest and other income	103	(10)	228	192
Interest expense	1,870	2,195	5,614	6,592
Income before income taxes	7,785	6,455	39,960	37,571
Income tax expense	2,527	2,081	14,113	13,287
Net income	<u>\$ 5,258</u>	<u>\$ 4,374</u>	<u>\$ 25,847</u>	<u>\$ 24,284</u>
Basic earnings per common share:				
Net income per basic share	\$ 0.18	\$ 0.15	\$ 0.89	\$ 0.84
Basic weighted average shares outstanding	28,920	28,869	28,916	28,850
Diluted earnings per common share:				
Net income per diluted share	\$ 0.18	\$ 0.15	\$ 0.88	\$ 0.83
Diluted weighted average shares outstanding	29,271	29,273	29,284	29,213
Comprehensive income:				
Net income	\$ 5,258	\$ 4,374	\$ 25,847	\$ 24,284
Other comprehensive income				
Currency translation adjustment	142	300	126	440
Other	31	7	91	47
Other comprehensive income net of tax	<u>173</u>	<u>307</u>	<u>217</u>	<u>487</u>
Comprehensive income	<u>\$ 5,431</u>	<u>\$ 4,681</u>	<u>\$ 26,064</u>	<u>\$ 24,771</u>

**Ethan Allen Interiors Inc.**  
**Condensed Consolidated Balance Sheets**  
**Unaudited**  
(in thousands)

	March 31, 2014	June 30, 2013
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 95,804	\$ 72,601
Marketable securities	20,138	15,529
Accounts receivable, net	16,003	12,277
Inventories	145,055	137,256
Prepaid expenses & other current assets	20,914	22,907
Total current assets	297,914	260,570
Property, plant and equipment, net	286,797	291,672
Intangible assets, net	45,128	45,128
Restricted cash and investments	8,907	15,433
Other assets	6,154	4,482
Total Assets	\$ 644,900	\$ 617,285
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Current maturities of long-term debt	496	480
Customer deposits	65,200	59,098
Accounts payable	24,107	22,995
Accrued expenses & other current liabilities	51,053	50,366
Total current liabilities	140,856	132,939
Long-term debt	130,513	130,809
Other long-term liabilities	20,657	19,180
Total liabilities	292,026	282,928
Shareholders' equity	352,874	334,357
Total Liabilities and Shareholders' Equity	\$ 644,900	\$ 617,285

**Ethan Allen Interiors Inc.**  
**GAAP Reconciliation**  
**Three and Nine Months Ended March 31, 2014 and 2013**  
**Unaudited**  
(in thousands, except per share amounts)

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2014	2013	2014	2013
<b>Net Income / Earnings Per Share</b>				
Net income	\$ 5,258	\$ 4,374	\$ 25,847	\$ 24,284
Special items net of related tax effects *	1,531	1,968	2,553	4,683
Unusual income tax effects	(315)	(275)	(472)	(426)
Net income (excluding special items* and unusual income tax effects)	<u>\$ 6,474</u>	<u>\$ 6,067</u>	<u>\$ 27,928</u>	<u>\$ 28,541</u>
Basic weighted average shares outstanding	28,920	28,869	28,916	28,850
Earnings per basic share	<u>\$ 0.18</u>	<u>\$ 0.15</u>	<u>\$ 0.89</u>	<u>\$ 0.84</u>
Earnings per basic share (excluding special items* and unusual income tax effects)	<u>\$ 0.22</u>	<u>\$ 0.21</u>	<u>\$ 0.97</u>	<u>\$ 0.99</u>
Diluted weighted average shares outstanding	29,271	29,273	29,284	29,213
Earnings per diluted share	<u>\$ 0.18</u>	<u>\$ 0.15</u>	<u>\$ 0.88</u>	<u>\$ 0.83</u>
Earnings per diluted share (excluding special items* and unusual income tax effects)	<u>\$ 0.22</u>	<u>\$ 0.21</u>	<u>\$ 0.95</u>	<u>\$ 0.98</u>
<b>Consolidated Operating Income / Operating Margin</b>				
Operating income	\$ 9,552	\$ 8,660	\$ 45,346	\$ 43,971
Add: special items *	2,411	3,099	4,021	7,375
Operating income (excluding special items*)	<u>\$ 11,963</u>	<u>\$ 11,759</u>	<u>\$ 49,367</u>	<u>\$ 51,346</u>
Net sales	<u>\$ 173,061</u>	<u>\$ 168,144</u>	<u>\$ 547,824</u>	<u>\$ 546,832</u>
Operating margin	<u>5.5%</u>	<u>5.2%</u>	<u>8.3%</u>	<u>8.0%</u>
Operating margin (excluding special items*)	<u>6.9%</u>	<u>7.0%</u>	<u>9.0%</u>	<u>9.4%</u>
<b>Wholesale Operating Income / Operating Margin</b>				
Wholesale operating income	\$ 13,009	\$ 12,754	\$ 43,507	\$ 37,651
Add: special items	-	69	-	1,843
Wholesale operating income (excluding special items*)	<u>\$ 13,009</u>	<u>\$ 12,823</u>	<u>\$ 43,507</u>	<u>\$ 39,494</u>
Wholesale net sales	<u>\$ 111,143</u>	<u>\$ 108,101</u>	<u>\$ 337,474</u>	<u>\$ 327,690</u>
Wholesale operating margin	<u>11.7%</u>	<u>11.8%</u>	<u>12.9%</u>	<u>11.5%</u>
Wholesale operating margin (excluding special items*)	<u>11.7%</u>	<u>11.9%</u>	<u>12.9%</u>	<u>12.1%</u>
<b>Retail Operating Income / Operating Margin</b>				
Retail operating income	\$ (1,591)	\$ (2,283)	\$ 2,411	\$ 4,782
Add: special items	2,411	3,030	4,021	5,532
Retail operating income (excluding special items*)	<u>\$ 820</u>	<u>\$ 747</u>	<u>\$ 6,432</u>	<u>\$ 10,314</u>
Retail net sales	<u>\$ 131,813</u>	<u>\$ 132,056</u>	<u>\$ 425,136</u>	<u>\$ 432,962</u>
Retail operating margin	<u>-1.2%</u>	<u>-1.7%</u>	<u>0.6%</u>	<u>1.1%</u>
Retail operating margin (excluding special items*)	<u>0.6%</u>	<u>0.6%</u>	<u>1.5%</u>	<u>2.4%</u>

\* Special items consist of restructuring, impairment, transition charges and certain other items.  
Related tax effects are calculated using a normalized income tax rate.

**Ethan Allen Interiors Inc.**  
**GAAP Reconciliation**  
**Three and Nine Months Ended March 31, 2014 and 2013**  
**Unaudited**  
(in thousands, except per share amounts)

	Three Months Ended March 31,		Nine Months Ended March 31,	
	2014	2013	2014	2013
<b>EBITDA</b>				
Net income	\$ 5,258	\$ 4,374	\$ 25,847	\$ 24,284
Add: interest expense, net	1,739	2,054	5,239	6,165
income tax expense	2,527	2,081	14,113	13,287
depreciation and amortization	4,577	4,548	13,276	13,514
EBITDA	<u>\$ 14,101</u>	<u>\$ 13,057</u>	<u>\$ 58,475</u>	<u>\$ 57,250</u>
Net sales	<u>\$ 173,061</u>	<u>\$ 168,144</u>	<u>\$ 547,824</u>	<u>\$ 546,832</u>
EBITDA as % of net sales	<u>8.1%</u>	<u>7.8%</u>	<u>10.7%</u>	<u>10.5%</u>
EBITDA	\$ 14,101	\$ 13,057	\$ 58,475	\$ 57,250
Add: special items*	2,411	3,099	4,021	7,375
EBITDA (excluding special items)	<u>\$ 16,512</u>	<u>\$ 16,156</u>	<u>\$ 62,496</u>	<u>\$ 64,625</u>
Net sales	<u>\$ 173,061</u>	<u>\$ 168,144</u>	<u>\$ 547,824</u>	<u>\$ 546,832</u>
EBITDA as % of net sales (excluding special items)	<u>9.5%</u>	<u>9.6%</u>	<u>11.4%</u>	<u>11.8%</u>

\* Special items consist of restructuring, impairment, transition charges and certain other items.  
Related tax effects are calculated using a normalized income tax rate.