## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 24, 2006

#### ETHAN ALLEN INTERIORS INC.

(Exact name of registrant as specified in its charter)

<u>Delaware</u>

(State or other jurisdiction of incorporation)

<u>1-11692</u> (Commission File Number) <u>06-1275288</u> (I.R.S. Employer Identification Number)

Ethan Allen Drive Danbury, CT

(Address of principal executive offices)

<u>06811</u> (Zip Code)

Registrant's telephone number, including area code: (203) 743-8000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## INFORMATION TO BE INCLUDED IN REPORT

#### SECTION 2 – FINANCIAL INFORMATION

#### Item 2.02 Results of Operations and Financial Condition

The information contained within Item 2.02 of this Form 8-K and the Exhibits attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

On April 24, 2006, Ethan Allen Interiors Inc. ("Ethan Allen" or the "Company") issued a press release setting forth its operating results for the three and nine months ended March 31, 2006. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

Exhibits 99.1 and 99.2 include references to the Company's (i) consolidated operating profit, (ii) wholesale operating profit, (iii) net income, (iv) earnings per share, and (v) earnings before interest, taxes, depreciation and amortization ("EBITDA"), all excluding the effect of a restructuring and impairment charge recorded during the nine months ended March 31, 2006 as a result of the Company's announcement of its decision to convert one of its existing manufacturing facilities into a regional distribution center. A reconciliation of these financial measures to the most directly comparable financial measure reported in accordance with generally accepted accounting principles ("GAAP") is also provided in Exhibit 99.2.

Management believes that excluding items which are deemed to be non-recurring in nature from financial measures such as operating profit, wholesale operating profit, net income, and earnings per share, allows investors to more easily compare and evaluate the Company's financial performance relative to prior periods and industry comparables. These adjusted measures also aid investors in understanding the operating results of the Company absent such non-recurring or unusual events.

Management considers EBITDA an important indicator of the operational strength and performance of its business, including the ability of the Company to pay interest, service debt and fund capital expenditures. Given the nature of the Company's operations, including the tangible assets necessary to carry out its production and distribution activities, depreciation and amortization represent Ethan Allen's largest non-cash charges. As these non-cash charges do not affect the Company's ability to service debt or make capital expenditures, it is important to consider EBITDA in addition to, but not as a substitute for, operating income, net income and other measures of financial performance reported in accordance with GAAP, including cash flow measures such as operating cash flow. Further, EBITDA is one measure used to determine compliance with the Company's existing credit facility.

## SECTION 9 - FINANCIAL STATEMENTS AND EXHIBITS

#### Item 9.01 Financial Statements and Exhibits

(c) Exhibits

<u>Exhibit</u> 99.1 99.2 Description Press release dated April 24, 2006 Reconciliation of unaudited. non-0

Reconciliation of unaudited, non-GAAP financial information disclosed in April 24, 2006 press release and conference call to the most directly comparable GAAP financial measure

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ETHAN ALLEN INTERIORS INC.

Date: April 24, 2006

By:<u>/s/ M. Farooq Kathwari</u> M. Farooq Kathwari Chairman, President and Chief Executive Officer

## EXHIBIT INDEX

Exhibit Description

99.1 Press release dated April 24, 2006

99.2 Reconciliation of unaudited, non-GAAP financial information disclosed in April 24, 2006 press release and conference call to the most directly comparable GAAP financial measure

#### ETHAN ALLEN ANNOUNCES THIRD QUARTER RESULTS; SALES INCREASE 15%; EARNINGS PER SHARE INCREASE 18%

DANBURY, CT., April 24, 2006 -- Ethan Allen Interiors Inc. ("Ethan Allen" or the "Company") (NYSE:ETH) today reported sales and earnings for the three and nine months ended March 31, 2006.

#### Three and Nine Month Results

Net delivered sales for the quarter ended March 31, 2006 increased 15.5% to \$267.1 million from \$231.2 million in the prior year quarter. Net delivered sales for the Company's Retail division increased 22.6% to \$168.2 million, while Wholesale sales increased 13.9% to \$192.2 million during that same period. Comparable Ethan Allen store delivered sales increased 15.2% over the prior year quarter. During that same period, Retail division written sales increased 19.5% while comparable store written sales increased 12.3%.

For the nine months ended March 31, 2006, net delivered sales increased 12.4% to \$794.4 million from \$706.8 million in the prior year comparable period. Net delivered sales for the Company's Retail division increased 16.5% to \$506.6 million, while Wholesale sales increased 13.6% to \$558.2 million during that same period. Comparable Ethan Allen store delivered sales increased 12.2% over the prior year comparable period. During that same period, Retail division written sales increased 16.1% while comparable store written sales increased 11.4%.

For the quarter ended March 31, 2006, earnings per share increased 18.0% to \$0.59 on net income of \$20.0 million. This compares to earnings per share and net income of \$0.50 and \$17.9 million, respectively, in the prior year comparable period.

For the nine months ended March 31, 2006, earnings per share, which includes a pre-tax restructuring and impairment charge of \$4.2 million related to the Company's planned conversion of one of its existing manufacturing facilities into a regional distribution center, amounted to \$1.85 on net income of \$63.3 million. This compares to earnings per share and net income of \$1.63 and \$59.8 million, respectively, in the prior year comparable period. Excluding the impact of the restructuring and impairment charge, earnings per share for the current nine-month period amounted to \$1.93 on net income of \$65.9 million.

Farooq Kathwari, Chairman and CEO, commented: "We are pleased with the continued progress at Ethan Allen and believe that our results reflect the positive effects of initiatives undertaken in recent years, including: the relocation of our stores to larger and more prominent locations; major investments at retail to increase the professionalism of our management team; the impact of new product introductions – over 80% of our product offerings are new within the last three years; enhanced advertising and marketing programs; and faster delivery of our products to our customers."

Mr. Kathwari continued: "All of these initiatives, particularly the development of a more professional Company-operated retail division, have entailed major investment and cost. Still, despite these expenditures and additional cost increases associated with selected raw materials, fuel, utilities, and health insurance, we have been able to report significant improvements in both profitability and operating cash flow."

Commenting on the outlook for the remainder of the fiscal year, Mr. Kathwari stated: "So far this fiscal year we have experienced considerable increases in both sales and earnings and, at this stage, we believe that the analyst estimates for the fourth quarter ended June 30, 2006 are within reach."

Ethan Allen Interiors Inc. is a leading manufacturer and retailer of quality home furnishings. The Company sells a full range of furniture products and decorative accessories through an exclusive network of 311 retail stores in the United States and abroad, of which 134 are Company-owned. Ethan Allen has 10 manufacturing facilities, which include 2 sawmills, located throughout the United States.

The Company will conduct a Conference Call at 11:00 AM (Eastern) on Monday, April 24<sup>th</sup>. The live webcast and replay are accessible via the Company's website at www.ethanallen.com/investors.

This press release should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 2005 and other reports filed with the Securities and Exchange Commission. This press release and related discussions contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements reflect management's current expectations concerning future events and results of the Company, and are subject to various assumptions, risks and uncertainties. Accordingly, actual future events or results could differ materially from those contemplated by the forward-looking statements. The Company assumes no obligation to update or provide revision to any forward-looking statement at any time for any reason.

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EXHIBIT 99.1

Ethan Allen Interiors Inc. Selected Financial Information Unaudited (In millions)

Selected Consolidated Financial Data:

	Three Months Ended				Nine Months Ended					
	3/31/06			3/31/05	3/31/06			3/31/05		
Net Sales	\$	267.1	\$	231.2	\$	794.4	\$	706.8		
Gross Margin		50.5%	)	47.8%	)	50.5%	)	48.1%		
Operating Margin		12.5%	)	12.7%	)	13.3%		13.7%		
Operating Margin (ex restructuring										
& impairment charge)		12.5%	)	12.7%	)	13.9%	<b>)</b>	13.7%		
Net Income	\$	20.0	\$	17.9	\$	63.3	\$	59.8		
Net Income (ex restructuring & impairment charge)	\$	20.0	\$	17.9	\$	65.9	\$	59.8		

Operating Cash Flow	\$ 26.3	\$	12.4	\$	92.5	\$	79.2
Capital Expenditures	\$ 7.1	\$	8.8	\$	28.3	\$	24.2
Treasury Stock Repurchases							
(settlement date basis)	\$ -	\$	20.5	\$	51.1	\$	59.6
EBITDA	\$ 40.3	\$	34.8	\$	124.6	\$	114.1
EBITDA as % of Net Sales	15.1%	, D	15.0%	<b>)</b>	15.7%	D	16.1%
EBITDA (ex restructuring &							
impairment charge)	\$ 40.3	\$	34.8	\$	128.8	\$	114.1
EBITDA as % of Net Sales (ex							
restructuring & impairment charge)	15.1%	, D	15.0%	D	16.2%	, D	16.1%

Selected Financial Data by Business Segment:

	Three Months Ended					Nine Mont	hs Ended		
	3/31/06		3/31/05		3/31/06		:	3/31/05	
<u>Retail</u>									
Net Sales	\$	168.2	\$	137.3	\$	506.6	\$	434.8	
Operating Margin		0.1%		-0.7%		2.2%		1.8%	

	Three Months Ended				Nine Months Ended					
	 3/31/06	i	3/31/05		3/31/06	:	3/31/05			
<u>Wholesale</u>										
Net Sales	\$ 192.2	\$	168.8	\$	558.2	\$	491.4			
Operating Margin	17.7%		18.7%		17.4%		17.6%			
Operating Margin (ex restructuring & impairment charge)	17.7%		18.7%		18.2%		17.6%			

EXHIBIT 99.1

EXHIBIT 99.1

## Ethan Allen Interiors Inc. Condensed Consolidated Statements of Operations (In thousands, except per share amounts)

	End 2006	ree Months ed March 31, 2005 inaudited)	Nine Months Ended March 31, 2006 2005 (unaudited)					
Net sales	\$ 267,07	\$ 267,071 \$ 231,154 \$ 794,388						
Cost of sales	132,32	5 120,704	393,248	366,476				
Gross profit	134,74	6 110,450	401,140	340,276				
Operating expenses:								
Selling	58,34	0 45,506	166,291	137,347				
General and administrative	43,06	7 35,646	124,787	106,319				
Restructuring and impairment charges			4,241	(219)				
Total operating expenses	101,40	7 81,152	295,319	243,447				
Operating income	33,33	9 29,298	105,821	96,829				
Interest and other miscellaneous income	1,74	7 160	2,950	1,406				
Interest and other related financing costs	3,09	5 201	6,497	488				
Income before income tax expense	31,99		102,274	97,747				
Income tax expense	11,99	7 11,322	38,986	37,920				
Net income	\$ 19,99	4 \$ 17,935	\$ 63,288	\$ 59,827				
Basic earnings per share:								
Net income per share	\$ 0.6	1 \$ 0.51	\$ 1.90	\$ 1.68				
Basic weighted average shares outstanding	33,02	1 35,257	33,340	35,690				
Diluted earnings per share:								
Net income per share	\$ 0.5	9 \$ 0.50	\$ 1.85	\$ 1.63				
Diluted weighted average shares outstanding	34,04	6 36,148	34,173	36,603				

March 31,	June 30,
2006	2005
(unaudited)	

Assets

Current Assets:		
Cash and cash equivalents	\$ 185,754	\$ 3,448
Accounts receivable, net	26,724	28,019
Inventories	191,573	186,479
Prepaid expenses and other current assets	48,089	46,443
Total current assets	452,140	264,389
Property, plant, and equipment, net	286,797	275,211
Intangible assets, net	86,032	82,897
Other assets	5,645	5,889
Total Assets	\$ 830,614	\$ 628,386

# Liabilities and Shareholders' Equity

Current Liabilities:		
Current maturities of long-term debt		
and capital lease obligations	\$ 212	\$ 240
Customer deposits	58,220	53,654
Accounts payable	28,193	19,352
Accrued expenses and other current liabilities	59,063	60,720
Total current liabilities	145,688	133,966
Long-term debt	202,717	12,270
Other long-term liabilities	12,075	12,445
Deferred income taxes	36,261	35,637
Total liabilities	396,741	194,318
Shareholders' equity	433,873	434,068
Total Liabilities and Shareholders' Equity	\$ 830,614	\$ 628,386

# Ethan Allen Interiors Inc. GAAP Reconciliation Three and Nine Months Ended March 31, 2006 and 2005

		Three Months Ended March					Nine Months Ended March					
		2006		2005		2006		2005				
Net Income / Earnings Per Share												
Net income	\$	19,994	\$	17,935	\$	63,288	\$	59,827				
Add: restructuring and impairment charge, net of related tax effect						2,624						
Net income (excluding restructuring and impairment charge)	\$	19,994	\$	17,935	\$	65,912	\$	59,827				
Earnings per basic share	\$	0.61	\$	0.51	\$	1.90	\$	1.68				
Earnings per basic share (excluding restructuring and impairment charge)	\$	0.61	\$	0.51	\$	1.98	\$	1.68				
Basic weighted average shares outstanding	_	33,021		35,257		33,340		35,690				
Earnings per diluted share	\$	0.59	\$	0.50	\$	1.85	\$	1.63				
Earnings per diluted share (excluding restructuring and impairment charge)	\$	0.59	\$	0.50	\$	1.93	\$	1.63				
Diluted weighted average shares outstanding		34,046		36,148		34,173		36,603				
Consolidated Operating Income / Operating Margin												
Dperating income Add: restructuring and impairment charge	\$	33,339 	\$	29,298 	\$	105,821 4,241	\$	96,829 				
Dperating income (excluding restructuring and impairment charge)	\$	33,339	\$	29,298	\$	110,062	\$	96,829				
Net sales	\$	267,071	\$	231,154	\$	794,388	\$	706,752				
Dperating margin		12.5%	ó	12.7%		13.3%	, D	13.7%				
Operating margin (excluding restructuring and impairment charge)		12.5%	ó	12.7%	ò	13.9%	ó	13.7%				
Wholesale Operating Income / Operating Margin												
Wholesale operating income Add: restructuring and impairment charge	\$	33,974	\$	31,553	\$	97,283 4,241	\$	86,572				
Wholesale operating income (excluding restructuring and impairment charge)	\$	33,974	\$	31,553	\$	101,524	\$	86,572				
Wholesale net sales	\$	192,192	\$	168,796	\$	558,153	\$	491,446				
Wholesale operating margin		17.7%	ó	18.7%		17.4%	, D	17.69				
Vholesale operating margin (excluding restructuring and impairment charge)		17.7%	ó	18.7%	5	18.2%	Ď	17.69				
CBITDA												
Jet income	\$	19,994	\$	17,935	\$	63,288	\$	59,827				
Add: interest expense Add: income tax expense	ą	3,012 11,997	φ	17,935 168 11,322	φ	6,153 38,986	φ	405 37,920				
Add: depreciation and amortization		5,285		5,329		16,141		15,975				

Net meome	φ	1,,,,,	φ	17,955	φ	05,200	φ	59,627
Add: interest expense		3,012		168		6,153		405
Add: income tax expense		11,997		11,322		38,986		37,920
Add: depreciation and amortization		5,285		5,329		16,141		15,975
EBITDA	\$	40,288	S	34,754	\$	124,568	\$	114,127
	-	,	-	,	-		-	
Matasha	•	2(7.071	e	221.154	¢	704 200	0	706 750
Net sales	\$	267,071	\$	231,154	\$	794,388	\$	706,752
EBITDA as % of net sales		15.1%	,	15.0%	, )	15.7%	D	16.1%
EBITDA	\$	40,288	\$	34,754	\$	124,568	\$	114,127
Add: restructuring and impairment charge						4,241		
EBITDA (excluding restructuring and impairment charge)	\$	40,288	S	34,754	\$	128,809	S	114,127
						.,		
Net sales	\$	267,071	s	231,154	\$	794,388	\$	706,752
INCL SALES	э	207,071	э	231,134	э	/74,300	\$	700,732
			-		-		_	
EBITDA as % of net sales (excluding restructuring and impairment charge)		15.1%		15.0%	ò	16.2%	b .	16.1%