# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 20, 2004

## ETHAN ALLEN INTERIORS INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

<u>1-11692</u> (Commission File Number) 06-1275288 (I.R.S. Employee Identification Number)

Ethan Allen Drive <u>Danbury, CT</u> (Address of principal executive offices)

<u>06811</u> (Zip Code)

Registrant's telephone number, including area code: (203) 743-8000

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[ ] Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12(b))

[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### INFORMATION TO BE INCLUDED IN REPORT

#### Item 7.01 Regulation FD Disclosure

On September 20, 2004, Ethan Allen Interiors Inc. (the "Company") issued a press release announcing the Company's upcoming investor's conference and updating its business outlook for the fiscal first quarter ended September 30, 2004. A copy of the press release is attached hereto as Exhibit 99.1 and hereby incorporated by reference.

### Item 9.01 Financial Statements and Exhibits

(c) Exhibits

Exhibit Description

99.1 Press release dated September 20, 2004

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By:<u>/s/ M. Farooq Kathwari</u> M. Farooq Kathwari *Chairman, President and* Chief Executive Officer

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## EXHIBIT INDEX

<u>Exhibit</u> Description

99.1 Press release dated September 20, 2004

Ethan Allen Interiors Inc. Investor Contact: Peg Lupton (203) 743-8234 Media Contact: Kelly Maicon (203) 743-8575

#### Ethan Allen to Host Investor Conference; Provides Comments on Current Business Trends

DANBURY, CT, September 20, 2004 – Ethan Allen Interiors Inc. (NYSE: ETH) (the "Company") will host an investor conference at 10:00 a.m. on Tuesday, September 21, 2004. Management will discuss the Company's strategy for future growth, including its "Furnishing Solutions" campaign which was introduced last year. In addition, investors will be given the opportunity to preview several exciting new collections which will be made available to the Company's retail network and consumers during the coming year.

A webcast of management's presentations will be made available athttp://www.ethanallen.com/investors.

Farooq Kathwari, Chairman and CEO, commented: "In recent years we've worked hard to reinvent and strengthen the Company's Formal lifestyle product offerings with the introduction of collections like Townhouse, Tuscany, and, most recently, Newport. We are now beginning to turn our attention to our Casual lifestyle presentations. By next spring, over 70% of our product lines will have been newly-introduced within the last three years, enabling us to expand our reach and appeal to a broader consumer base."

On the question of business trends, Mr. Kathwari stated: "Business remains somewhat challenging as economic uncertainty and weaker-than-anticipated consumer confidence are still evident. Further, delivered sales have been adversely affected by hurricanes and flooding throughout the South and Southeast. While it is still too early to make projections for the whole quarter, we currently expect sales and earnings to approximate last year's performance."

Ethan Allen Interiors Inc. is a leading manufacturer and retailer of quality home furnishings. The Company sells a full range of furniture products and decorative

accessories through an exclusive network of over 300 retail stores in the United States and abroad. Ethan Allen has 12 manufacturing facilities, which include 2 sawmills, located throughout the United States.

This press release should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 2004 and other reports filed with the Securities and Exchange Commission. Management's discussion in this release contains forward-looking statements relating to future results of the Company. These forward-looking statements are subject to various assumptions, risk and uncertainties, and accordingly, actual results could differ materially from those contemplated by the forward-looking statements.